

Catalogue

Vipul's™

-  **BCom, BA, BSc**
-  **BMS Series**
-  **BBI Series**
-  **BAF Series**
-  **BAMMC Series**
-  **BFM Series**
-  **BIM Series**
-  **BFinM Series**
-  **B.Sc. IT Series**
-  **B.Sc. CS Series**
-  **B.Sc. Hospitality Management Series**
-  **M.Com. Series**
-  **Engineering**
-  **Concrete Technology**
-  **English Literature**
-  **Goa University**

2024-25

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Maharashtra Board

School Section

- | | |
|--|--------|
| (1) Vipul's Guide Le Français, C'est Fun (Std. VIII) | 200.00 |
| (2) Vipul's Guide Le Français, C'est Un At-Tout (Std. IX) | 190.00 |
| (3) Vipul's Guide Le Français, C'est Un Passe-Partout (Std. X) | 225.00 |

Junior College Section

- | | |
|--|--------|
| (1) Vipul's Guide to French Rencontres! (Part - 1) (Std. XI/FYJC) | 260.00 |
| (2) Vipul's Guide to French Rencontres! (Part - 2) (Std. XII/SYJC) | 290.00 |

Mumbai University

F.Y.B.Com./B.A./B.Sc.

Semester – I (OLD SYLLABUS)

F.Y.B.Com.

- | | |
|---|--------|
| (1) Elementary Business Mathematics - I
(Mathematical Techniques - I)
M. L. Vaidya: A. V. Deshpande: A. P. Kumtha | 120.00 |
| (2) Elementary Business Statistics - I
(Statistical Techniques - I)
A. V. Deshpande: M. L. Vaidya: D. M. Doke | 150.00 |
| (3) Workbook in Mathematical and Statistical Techniques
(Semester - I and II Combined)
Sangeeta A. Kore & Others | 150.00 |
| (4) Commerce - I
N. G. Kale: M. Ahmed | 160.00 |

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(5)	Business Communication - I Nina Roy Choudhary: Lekha Nambiar	145.00
(6)	Workbook in Business Communication (Semester - I and II Combined) Nina Roy Choudhary: Lekha Nambiar	160.00
(7)	Business Economics - I Rajam Rajagopalan: Saraswathy Swaminathan	130.00
(8)	Environmental Studies - I Vibha Kumar & Others	150.00
(9)	Environmental Studies - I Baisakhi Dutta & Others	110.00
(10)	Environmental Studies - I Rashmi J. Desai: Sunita G. Maral	110.00
(11)	Workbook in Environmental Studies - I Ray: Das: Das Gupta: Dutta	45.00
(12)	Foundation Course - I Priti Thakkar and Others	120.00
(13)	Foundation Course - I Rashmi Karanath: Deepa Jamindar: Reshma Parab	140.00

F.Y.B.A.

(14)	Business Organisation and Business Sector (FYBA) (Semester - I and II Combined) N. G. Kale: M. Ahmed	175.00
(15)	Foundation Course - I Priti Thakkar and Others	120.00
(16)	Foundation Course - I Rashmi Karanath: Deepa Jamindar: Reshma Parab	140.00
(17)	Calculus - I (Maths - I) Nithya Sai Narayana: Latika Bonde	200.00

F.Y.B.Sc.

(18)	Calculus - I (FYBSc Maths - I) Nithya Sai Narayana: Latika Bonde	200.00
(19)	Algebra - I (FYBSc Maths - II) Nithya Sai Narayana	130.00
(20)	Descriptive Statistics (FYBSc Stats - I) Milan Gholba: Sudha Phatak: Madhavi Jardosh	180.00
(21)	Statistical Methods (FYBSc Stats - II) Milan Gholba: Sudha Phatak	180.00

Semester – II (OLD SYLLABUS)

F.Y.B.Com.

- | | | |
|-------------|---|---------------|
| (22) | Elementary Business Mathematics - II
(Mathematical Techniques - II) | 110.00 |
| | M. L. Vaidya: A. V. Deshpande: A. P. Kumtha | |
| (23) | Elementary Business Statistics - II
(Statistical Techniques - II) | 130.00 |
| | A. V. Deshpande: M. L. Vaidya: D. M. Doke | |
| (24) | Workbook in Mathematical and Statistical Techniques
(Semester - I and II Combined) | 150.00 |
| | Sangeeta A. Kore & Others | |
| (25) | Commerce - II | 140.00 |
| | N. G. Kale: M. Ahmed | |
| (26) | Business Communication - II | 150.00 |
| | Nina Roy Choudhary: Lekha Nambiar | |
| (27) | Workbook in Business Communication
(Semester - I and II Combined) | 160.00 |
| | Nina Roy Choudhary: Lekha Nambiar | |
| (28) | Business Economics - II | 90.00 |
| | Rajam Rajagopalan: Saraswathy Swaminathan | |
| (29) | Environmental Studies - II | 150.00 |
| | Vibha Kumar & Others | |
| (30) | Environmental Studies - II | 110.00 |
| | Baisakhi Dutta & Others | |
| (31) | Environmental Studies - II | 110.00 |
| | Rashmi J. Desai & Others | |
| (32) | Workbook in Environmental Studies - II | 55.00 |
| | Ray: Das: Das Gupta: Dutta | |
| (33) | Foundation Course - II | 130.00 |
| | Priti Thakkar and Others | |
| (34) | Foundation Course - II | 150.00 |
| | Rashmi Karanath: Nitisha Kumar | |

F.Y.B.A.

- | | | |
|-------------|--|---------------|
| (35) | Business Organisation and Business Sector (FYBA)
(Semester - I and II Combined) | 180.00 |
| | N. G. Kale: M. Ahmed | |

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(36)	Foundation Course - II Priti Thakkar and Others	130.00
(37)	Foundation Course - II Rashmi Karanath: Nitisha Kumar	150.00
(38)	Calculus - II (Maths - I) Nithya Sai Narayana	170.00
F.Y.B.Sc.		
(39)	Calculus - II (FYBSc Maths - I) Nithya Sai Narayana	170.00
(40)	Discrete Mathematics (FYBSc Maths - II) Nithya Sai Narayana	110.00
(41)	Descriptive Statistics (FYBSc Stats - I) Milan Gholba: Sudha Phatak: Madhavi Jardosh	140.00
(42)	Statistical Methods (FYBSc Stats - II) Milan Gholba: Sudha Phatak	160.00

S.Y.B.Com./B.A./B.Sc.

Semester - III

S.Y.B.Com.

(1)	Commerce - III (Management: Functions and Challenges) N. G. Kale: M. Ahmed	165.00
(2)	Business Law – I Kalaivani Venkataraman	210.00
(3)	Foundation Course - III (Contemporary Issues) Baishakhi Dutta and Others	130.00
(4)	Advertising - I N. G. Kale: M. Ahmed	140.00
(5)	Company Secretarial Practice - I N. G. Kale: M. Ahmed	125.00
(6)	Travel and Tourism Management - I Thakkar and Others	120.00
(7)	Co-operation (Semester - III and IV Combined) Romeo S. Mascarenhas	130.00

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S.Y.B.A.

- | | |
|---|---------------|
| (8) Business Communication - I | 145.00 |
| Nina Roy Choudhary: Lekha Nambiar | |
| (9) Travel and Tourism Management - I | 120.00 |
| Thakkar and Others | |
| (10) Foundation Course - III (Contemporary Issues) | 130.00 |
| Baishakhi Dutta and Others | |

S.Y.B.Sc.

- | | |
|---|---------------|
| (11) Calculus - III | 200.00 |
| Nithya Sai Narayana | |
| (12) Linear Algebra - I | 175.00 |
| Nithya Sai Narayana | |
| (13) Ordinary Differential Equations | 130.00 |
| Nithya Sai Narayana | |
| (14) Probability Distribution (SYBSc Stats - I) | 175.00 |
| Milan Gholba: Aarti Daptardar | |
| (15) Theory of Sampling (SYBSc Stats - II) | 110.00 |
| Milan Gholba | |
| (16) Operations Research - I (SYBSc Stats - III) | 140.00 |
| Milan Gholba: Aarti Daptardar: Tanzim Shaikh | |

Semester - IV

S.Y.B.Com.

- | | |
|--|---------------|
| (17) Commerce - IV (Management: Production and Finance) | 125.00 |
| N. G. Kale: M. Ahmed | |
| (18) Business Law – II | 260.00 |
| Kalaivani Venkataraman | |
| (19) Foundation Course - IV (Contemporary Issues) | 150.00 |
| Baisakhi Dutta and Others | |
| (20) Advertising - II | 115.00 |
| N. G. Kale: M. Ahmed | |
| (21) Company Secretarial Practice - II | 140.00 |
| N. G. Kale: M. Ahmed | |
| (22) Co-operation (Semester - III and IV Combined) | 130.00 |
| Romeo S. Mascarenhas | |
| (23) Travel and Tourism Management - II | 140.00 |
| Priti Thakkar and Others | |

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S.Y.B.A.

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|------|--|---------------|
| (24) | Business Communication - II
Nina Roy Choudhary: Lekha Nambiar | 150.00 |
| (25) | Travel and Tourism Management - II
Priti Thakkar and Others | 140.00 |
| (26) | Foundation Course - IV (Contemporary Issues)
Baisakhi Dutta and Others | 150.00 |

S.Y.B.Sc.

- | | | |
|------|--|---------------|
| (27) | Multivariable Calculus
Nithya Sai Narayana | 140.00 |
| (28) | Linear Algebra - II
Nithya Sai Narayana | 150.00 |
| (29) | Numerical Methods
Nithya Sai Narayana and Others | |
| (30) | Statistical Methods and their Applications
Nithya Sai Narayana and Others | |
| (31) | Probability and Sampling Distributions (SYBSc Stats - I)
Milan Gholba and Others | 150.00 |
| (32) | ANOVA and Design of Experiments (SYBSc Stats - II)
Milan Gholba | 115.00 |
| (33) | Operations Research - II (SYBSc Stats - III)
Milan Gholba | 125.00 |

T.Y.B.Com./B.A./B.Sc.

Semester – V

T.Y.B.Com.

- | | | |
|-----|---|---------------|
| (1) | Commerce - V (Marketing)
N. G. Kale: M. Ahmed | 180.00 |
| (2) | Export Marketing - I
N. G. Kale: M. Ahmed | 150.00 |
| (3) | Direct Tax
H. V. Kishnadwala: Abhishek Sood | 350.00 |
| (4) | Psychology at Work (Semester - V and VI Combined)
Vinay V. Prabhu | 160.00 |

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|--|---------------|
| (5) Marketing Research - I
Gracy D'Souza and Others | 130.00 |
| (6) Entrepreneurship and Management of MSMEs
(Semester - V and VI Combined)
Romeo S. Mascarenhas | 210.00 |
| (7) Investment Analysis and Portfolio Management - I
Farhat Fatma Shaikh | 140.00 |
| (8) Computer Systems and Applications – I
Meghna N. Gaglani | 200.00 |
| (9) University Question Paper Set (A/Cs Paper Topicwise)
(Semester - V and VI Combined) | 275.00 |

T.Y.B.Sc.

- | | |
|---|---------------|
| (10) Multivariable Calculus - II (New Syllabus)
Nithya Sai Narayana: Reema Khanna | 190.00 |
| (11) Group Theory (New Syllabus)
Nithya Sai Narayana: Aarti Nayak: Deepashri Hadphadkar | 150.00 |
| (12) Topology of Metric Spaces (New Syllabus)
Nithya Sai Narayana | 170.00 |
| (13) Computer Programming & Systems Analysis
Rekha Watve-Paradkar: Arundhati Bane | 175.00 |

Semester - VI

T.Y.B.Com.

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|---|---------------|
| (14) Commerce - VI (Human Resource Management)
N. G. Kale: M. Ahmed | 170.00 |
| (15) Export Marketing - II
N. G. Kale: M. Ahmed | 125.00 |
| (16) Indirect Tax
A. V. Wandrekar | 400.00 |
| (17) Psychology at Work (Semester - V and VI Combined)
Vinay V. Prabhu | 160.00 |
| (18) Marketing Research - II
Harmeet Kaur Bhasin and Others | 130.00 |
| (19) Entrepreneurship and Management of MSMEs
(Semester - V and VI Combined)
Romeo S. Mascarenhas | 210.00 |
| (20) Investment Analysis and Portfolio Management - II
Farhat Fatma Shaikh | 160.00 |

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(21) Computer Systems and Applications – II Meghna N. Gaglani	150.00	
(22) University Question Paper Set (A/Cs Paper Topicwise) (Semester - V and VI Combined)	275.00	
<table border="1" style="margin: auto;"><tr><td style="padding: 5px;">T.Y.B.Sc.</td></tr></table>		T.Y.B.Sc.
T.Y.B.Sc.		
(23) Basic Complex Analysis (New Syllabus) Nithya Sai Narayana		
(24) Ring Theory (New Syllabus) Nithya Sai Narayana	150.00	
(25) Topology of Metric Spaces and Real Analysis (New Syllabus) Nithya Sai Narayana	150.00	
(26) Computer Programming & Systems Analysis Rekha Watve-Paradkar and Others	150.00	

Vipul's™ BMS Series

BMS FIRST YEAR: SEM I (OLD SYLLABUS)

(1) Introduction to Financial Accounting H. V. Kishnadwala: H. A. Wandrekar	300.00
(2) Business Law Kalaivani Venkataraman	260.00
(3) Business Statistics A. V. Deshpande	250.00
(4) Business Communication – I Nina Roy Choudhury: Lekha Nambiar	200.00
(5) Foundation Course - I Rashmi Karanath: Deepa Jamindar: Reshma Parab	140.00
(6) Foundation Course - I Priti Thakkar and Others	120.00
(7) Foundations of Human Skills Vinay V. Prabhu	200.00
(8) Business Economics – I Saraswathy Swaminathan	165.00

BMS FIRST YEAR: SEM II (OLD SYLLABUS)

(1) Principles of Marketing N. G. Kale: M. Ahmed	160.00
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(2) Industrial Law	220.00
Ramnath Natesan Iyer	
(3) Business Mathematics	240.00
M. L. Vaidya: A. P. Kumtha	
(4) Business Communication – II	180.00
Nina Roy Choudhary: Lekha Nambiar	
(5) Foundation Course - II	150.00
Rashmi Karanath: Nitisha Kumar	
(6) Foundation Course - II	130.00
Priti Thakkar and Others	
(7) Business Environment	180.00
Prerna Sharma: Parveen Nagpal	
(8) Principles of Management	160.00
N. G. Kale: M. Ahmed	

BMS SECOND YEAR: SEMESTER III

Compulsory

(1) Business Planning & Entrepreneurial Management	180.00
Romeo S. Mascarenhas	
(2) Accounting for Managerial Decisions	270.00
Arvind A. Dhond	
(3) Strategic Management	180.00
N. G. Kale: M. Ahmed	
(4) Information Technology in Business Management - I	230.00
Rimple Sanchla	

Foundation Course – Elective

(5) Environmental Management (FC - III)	160.00
H. V. Jadhav: S. H. Purohit	
(6) Environmental Management (FC - III)	130.00
Vibha Kumar and Others	
(7) Contemporary Issues (FC - III)	130.00
Baishakhi Dutta and Others	

Elective – Finance

(8) Basics of Financial Services	140.00
Jia Makhija	
(9) Introduction to Cost Accounting	240.00
Arvind A. Dhond	

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- | | |
|---|---------------|
| (10) Equity and Debt Market
Jia Makhija | 155.00 |
| (11) Corporate Finance
Arvind A. Dhond | 230.00 |

Elective – Marketing

- | | |
|--|---------------|
| (12) Consumer Behaviour
N. G. Kale: M. Ahmed | 170.00 |
| (13) Product Innovations Management
Jia Makhija | 140.00 |
| (14) Advertising
N. G. Kale: M. Ahmed | 170.00 |
| (15) Social Marketing
Perna Sharma: Parveen Nagpal | 140.00 |

Elective – HR

- | | |
|---|---------------|
| (16) Recruitment and Selection
Perna Sharma: Parveen Nagpal | 135.00 |
| (17) Motivation and Leadership
Perna Sharma: Deepa Makkad | 150.00 |
| (18) Employees Relations and Welfare
Perna Sharma: Parveen Nagpal: Mitali Shelankar | 90.00 |
| (19) Organizational Behaviour and HRM
Perna Sharma: Parveen Nagpal | 160.00 |
| (20) Organizational Behavior and HRM
Vinay V. Prabhu: Bharat M. Pithadia | 120.00 |

BMS SECOND YEAR: SEMESTER IV

Compulsory

- | | |
|--|---------------|
| (1) Business Economics - II
Saraswathy Swaminathan | 190.00 |
| (2) Business Research Methods
N. G. Kale: M. Ahmed | 180.00 |
| (3) Production and Total Quality Management
Perna Sharma: Parveen Nagpal | 220.00 |
| (4) Production and Total Quality Management
Vikram Shrotri | 230.00 |
| (5) Information Technology in Business Management - II
Rimple Sanchla | 155.00 |

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Foundation Course – Elective

- | | |
|---|---------------|
| (6) Ethics and Governance (FC - IV)
Chandra Hariharan Iyer | 190.00 |
| (7) Ethics and Governance (FC - IV)
Riya Rupani | 200.00 |
| (8) Contemporary Issues (FC - IV)
Baisakhi Dutta and Others | 150.00 |

Elective – Finance

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|--|---------------|
| (9) Financial Institutions and Markets
Jia Makhija | 160.00 |
| (10) Auditing
Sandeep Gupta: Sachin Bhandarkar | 165.00 |
| (11) Strategic Cost Management
Arvind A. Dhond | 250.00 |
| (12) Corporate Restructuring
Farhat Fatma Shaikh: Gajanan Pandit Wader | 160.00 |

Elective – Marketing

- | | |
|--|---------------|
| (13) Integrated Marketing Communication
Romeo S. Mascarenhas | 170.00 |
| (14) Rural Marketing
Romeo S. Mascarenhas | 180.00 |
| (15) Event Marketing
Mahalakshmi Sankar: Chirag Pagaria | 160.00 |
| (16) Tourism Marketing
Vikram Shetri | 200.00 |

Elective – HR

- | | |
|---|---------------|
| (17) HR Planning and Information System
Purna Sharma: Parveen Nagpal | 145.00 |
| (18) Training and Development in HRM
Purna Sharma: Parveen Nagpal: Deepa Makkad | 140.00 |
| (19) Change Management
Purna Sharma: Parveen Nagpal | 130.00 |
| (20) Conflict and Negotiation
Purna Sharma: Parveen Nagpal | 110.00 |

BMS THIRD YEAR: SEMESTER V

Compulsory

- | | | |
|-----|---|---------------|
| (1) | Logistics and Supply Chain Management
Nitin Kulkarni | 200.00 |
| (2) | Logistics and Supply Chain Management
Vipin Saboo | 160.00 |
| (3) | Corporate Communication and Public Relations
Romeo S. Mascarenhas | 150.00 |

Elective – Finance

- | | | |
|------|--|---------------|
| (4) | Investment Analysis & Portfolio Management
P.K. Bandgar: Farhat Fatma Shaikh | 210.00 |
| (5) | Commodities and Derivatives Market
Farhat Fatma Shaikh | 180.00 |
| (6) | Commodities and Derivatives Market
S. P. Das | 145.00 |
| (7) | Wealth Management
Farhat Fatma Shaikh | 225.00 |
| (8) | Financial Accounting
H. V. Kishnadwala: H. A. Wandrekar: L. V. Tardalkar | 200.00 |
| (9) | Risk Management
Dhaval Parekh | 180.00 |
| (10) | Direct Tax
H. V. Kishnadwala: Abhishek Sood | 360.00 |

Elective – Marketing

- | | | |
|------|---|---------------|
| (11) | Services Marketing
Romeo S. Mascarenhas | 210.00 |
| (12) | E-Commerce and Digital Marketing
Jinal Sameer Shah: Manasi Nalin Shah | 160.00 |
| (13) | Sales and Distribution Management
N. G. Kale: M. Ahmed | 190.00 |
| (14) | Customer Relationship Management
Jia Makhija | 160.00 |
| (15) | Industrial Marketing
Veena Prasad | 110.00 |
| (16) | Strategic Marketing Management
Parveen Nagpal: Purna Sharma | 125.00 |

**PRICES ARE UPDATED AS ON 26-12-2024 AND
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Elective – HR

- | | |
|--|---------------|
| (17) Finance for HR Professionals and Compensation Management | 140.00 |
| Perna Sharma: Parveen Nagpal: Himanshu Lapashia | |
| (18) Strategic HRM and HR Policies | 150.00 |
| Perna Sharma: Parveen Nagpal: Mitali Shelankar | |
| (19) Performance Mngt. and Career Planning | 140.00 |
| Perna Sharma: Parveen Nagpal: Himanshu Lapashia | |
| (20) Industrial Relations | 150.00 |
| Perna Sharma: Parveen Nagpal: Sunita Saini | |
| (21) Talent and Competency Management | 110.00 |
| Perna Sharma: Parveen Nagpal: Mitali Shelankar | |
| (22) Stress Management | 120.00 |
| Perna Sharma: Parveen Nagpal: Mitali Shelankar | |

BMS THIRD YEAR: SEMESTER VI

Compulsory

- | | |
|--------------------------------|---------------|
| (1) Operations Research | 325.00 |
| Nitin Kulkarni | |

Elective – Finance

- | | |
|---|---------------|
| (2) International Finance | 210.00 |
| Chandra Iyer: Manoj Bhatia | |
| (3) Innovative Financial Services | 180.00 |
| Chandra Iyer: Suraj Agarwala | |
| (4) Innovative Financial Services | 160.00 |
| N. Lakshmi Kavitha | |
| (5) Project Management | 270.00 |
| Farhat Fatma Shaikh | |
| (6) Strategic Financial Management | 250.00 |
| Arvind A. Dhond | |
| (7) Financing Rural Development | 170.00 |
| Chandra Iyer: Arnold Sebastin Jathanna | |
| (8) Indirect Taxes | 410.00 |
| A. V. Wandrekar | |

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Elective – Marketing

- | | |
|--|---------------|
| (9) Brand Management
Subhashini Naikar: Mona Mehta | 150.00 |
| (10) Brand Management
Jinal S. Shah | 160.00 |
| (11) Retail Management
Jia Makhija | 190.00 |
| (12) International Marketing
N. G. Kale: M. Ahmed | 200.00 |
| (13) Media Planning and Management
N. G. Kale: M. Ahmed | 185.00 |
| (14) Marketing of Non Profit Organisations
Veena Prasad Vemuri: Stephen Pillai | 125.00 |
| (15) Sports Marketing
Sonia Pereira & Others | 140.00 |

Elective – HR

- | | |
|--|---------------|
| (16) HRM in Global Perspective
Parveen Nagpal: Prerna Sharma | 175.00 |
| (17) Organizational Development
Prerna Sharma: Parveen Nagpal | 175.00 |
| (18) HRM in Service Sector Management
Parveen Nagpal: Prerna Sharma: Mitali Shelankar | 140.00 |
| (19) Workforce Diversity
Prerna Sharma: Parveen Nagpal | 100.00 |
| (20) Human Resource Accounting and Audit
Prerna Sharma: Parveen Nagpal: Mitali Shelankar | 110.00 |
| (21) Indian Ethos in Management
Anita Bobade | 130.00 |
| (22) Indian Ethos in Management
Chandra Hariharan Iyer: Swetha Anand | 195.00 |

“Case Studies” Series

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| (1) Case Studies from our day-to-day life
Mahalakshmi Sankar: Dr. Sriniv R. Srinivasan | 100.00 |
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Vipul's™ BBI Series

BBI FIRST YEAR: SEM I (OLD SYLLABUS)

- | | |
|---|--------|
| (1) Environment and Management of Financial Services | 140.00 |
| P. K. Bandgar: Lakshmi Chandrasekaran: N. Lakshmi Kavitha | |
| (2) Principles of Management | 180.00 |
| N. G. Kale: M. Ahmed | |
| (3) Financial Accounting – I | 240.00 |
| H. V. Kishnadwala: H. A. Wandrekar | |
| (4) Business Communication – I | 200.00 |
| Nina Roy Choudhury: Lekha Nambiar | |
| (5) Foundation Course - I | 140.00 |
| Rashmi Karanath: Deepa Jamindar: Reshma Parab | |
| (6) Foundation Course - I | 120.00 |
| Priti Thakkar and Others | |
| (7) Business Economics –I | 165.00 |
| Saraswathy Swaminathan | |
| (8) Quantitative Methods – I | 210.00 |
| A. V. Deshpande: A. P. Kumtha | |

BBI FIRST YEAR: SEM II (OLD SYLLABUS)

- | | |
|--|--------|
| (1) Principles and Practices of Banking and Insurance | 170.00 |
| P. K. Bandgar: Lakshmi Chandrasekaran: N. Lakshmi Kavitha | |
| (2) Business Law | 165.00 |
| Suman Kalani | |
| (3) Financial Accounting - II | 220.00 |
| H. V. Kishnadwala: H. A. Wandrekar | |
| (4) Business Communication – II | 180.00 |
| Nina Roy Choudhury: Lekha Nambiar | |
| (5) Foundation Course - II | 150.00 |
| Rashmi Karanath: Nitisha Kumar | |
| (6) Foundation Course - II | 130.00 |
| Priti Thakkar and Others | |
| (7) Organisational Behaviour | 170.00 |
| Vinay V. Prabhu | |
| (8) Quantitative Methods – II | 160.00 |
| A. P. Kumtha | |

BBI SECOND YEAR: SEMESTER III

Compulsory

- | | |
|--|--------|
| (1) Financial Markets
Jia Makhija | 150.00 |
| (2) Direct Tax
H. V. Kishnadwala: Abhishek Sood | 360.00 |
| (3) Information Technology in Banking and Insurance - I
Rimple Sanchla | 190.00 |

Foundation Course – Elective

- | | |
|---|--------|
| (4) An Overview of Banking Sector (FC - III)
N. Lakshmi Kavitha | 140.00 |
| (5) Contemporary Issues (FC - III)
Baishakhi Dutta and Others | 130.00 |

Elective

- | | |
|---|--------|
| (6) Financial Management – I
Arvind A. Dhond | 280.00 |
| (7) Management Accounting
Arvind A. Dhond | 230.00 |
| (8) Organisational Behaviour
Vinay V. Prabhu | 190.00 |
| (9) Risk Management
Dhaval Parekh | 160.00 |
| (10) Mutual Fund Management
Atul A Sathe: Priti S. Aggarwal | 180.00 |

BBI SECOND YEAR: SEMESTER IV

Compulsory

- | | |
|---|--------|
| (1) Corporate and Securities Law
Suman Kalani | 120.00 |
| (2) Business Economics - II
Saraswathy Swaminathan | 190.00 |
| (3) Information Technology in Banking and Insurance - II
Rimple Sanchla | 160.00 |

Foundation Course – Elective

- | | |
|--|--------|
| (4) An Overview of Insurance Sector (FC - IV)
N. Lakshmi Kavitha: Lakshmi Chandrasekaran | 160.00 |
|--|--------|

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(5) Contemporary Issues (FC - IV) Baisakhi Dutta and Others	150.00
Elective	
(6) Financial Management – II Arvind A. Dhond	280.00
(7) Cost Accounting Arvind A. Dhond	200.00
(8) Entrepreneurship Management Romeo S. Mascarenhas	170.00
(9) Customer Relationship Management Jia Makhija	160.00
(10) Wealth Management Farhat Fatma Shaikh: Sunita Saini	150.00

BBI THIRD YEAR: SEMESTER V

Compulsory

(1) International Banking and Finance Chandra Hariharan Iyer: Kajal Dinesh Bhojwani	200.00
(2) Research Methodology N. G. Kale: M. Ahmed	190.00

Elective

(3) Financial Reporting and Analysis P. K. Bandgar: Sachin Bhandarkar	240.00
(4) Auditing – I Sachin Bhandarkar: Sandeep Gupta	150.00
(5) Strategic Management Parveen Nagpal: Mitali Shelankar	150.00
(6) Financial Services Management Chandra Iyer	160.00
(7) Financial Services Management Lakshmi Chandrasekaran: N. Lakshmi Kavitha	150.00
(8) Business Ethics & Corporate Governance Chandra Iyer	140.00
(9) Business Ethics & Corporate Governance Riya Rupani	200.00

BBI THIRD YEAR: SEMESTER VI

Compulsory

- | | |
|--|--------|
| (1) Central Banking
Saraswathy Swaminathan | 145.00 |
|--|--------|

Elective

- | | |
|---|--------|
| (2) Security Analysis and Portfolio Management
P. K. Bandgar: Farhat Fatma Shaikh | 250.00 |
| (3) Auditing – II
Sachin Bhandarkar: Sandeep Gupta | 140.00 |
| (4) Human Resource Management
Vinay V. Prabhu: Bharat M. Pithadia | 190.00 |
| (5) Turnaround Management
Chandra Iyer: Manoj Bhatia | 155.00 |
| (6) International Business
Chandra Iyer: Kajal Bhojwani: Manoj Bhatia | 200.00 |
| (7) International Business
Sheetal Aditya | 180.00 |
| (8) Marketing in Banking and Insurance
Romeo S. Mascarenhas | 155.00 |

Vipul's™ BAF Series

BAF FIRST YEAR: SEM I (OLD SYLLABUS)

- | | |
|--|--------|
| (1) Elements of Financial Accounting (FA – I)
H. V. Kishnadwala: H. A. Wandrekar | 190.00 |
| (2) Introduction and Elements of Cost (CA – I)
Arvind A. Dhond | 200.00 |
| (3) Introduction to Financial Management (FM – I)
Arvind A. Dhond | 180.00 |
| (4) Business Communication – I
Nina Roy Choudhury: Lekha Nambiar | 200.00 |
| (5) Foundation Course - I
Rashmi Karanath: Deepa Jamindar: Reshma Parab | 140.00 |
| (6) Foundation Course - I
Priti Thakkar and Others | 120.00 |

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- | | |
|---|---------------|
| (7) Business Environment
N. G. Kale: M. Ahmed | 180.00 |
| (8) Business Economics – I
Saraswathy Swaminathan | 165.00 |

BAF FIRST YEAR: SEM II (OLD SYLLABUS)

- | | |
|--|---------------|
| (1) Special Accounting Areas (FA – II)
H. V. Kishnadwala: H. A. Wandrekar | 155.00 |
| (2) Introduction and Planning of Auditing (Audit – I)
Sandeep Gupta: Sachin Bhandarkar | 150.00 |
| (3) Innovative Financial Services
Chandra Iyer: Suraj Agarwala | 180.00 |
| (4) Innovative Financial Services
N. Lakshmi Kavitha | 150.00 |
| (5) Business Communication – II
Nina Roy Choudhury: Lekha Nambiar | 180.00 |
| (6) Foundation Course - II
Rashmi Karanath: Nitisha Kumar | 150.00 |
| (7) Foundation Course - II
Priti Thakkar and Others | 130.00 |
| (8) Business Regulatory Framework (Business Law – I)
Kalaivani Venkataraman | 200.00 |
| (9) Business Mathematics
A. P. Kumtha | 175.00 |

BAF SECOND YEAR: SEMESTER III

Compulsory

- | | |
|--|---------------|
| (1) Business Regulatory Framework (Business Law – II)
Kalaivani Venkataraman | 140.00 |
| (2) Business Economics - II
Saraswathy Swaminathan | 190.00 |
| (3) Information Technology in Accountancy – I
Rimple Sanchla | 260.00 |

Foundation Course – Elective

- | | |
|---|---------------|
| (4) Financial Markets Operations (FC in Commerce - III)
Jia Makhija | 160.00 |
| (5) Contemporary Issues (FC - III)
Baishakhi Dutta and Others | 130.00 |

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(6) Special Accounting Areas (FA – III)	200.00
H. V. Kishnadwala: H. A. Wandrekar	
(7) Methods of Costing (CA – II)	200.00
Arvind A. Dhond	
(8) Techniques of Auditing & Audit Procedures (Audit – II)	120.00
Sandeep Gupta: Sachin Bhandarkar	
(9) Direct Tax – I (Taxation – I)	360.00
H. V. Kishnadwala: Abhishek Sood	

BAF SECOND YEAR: SEMESTER IV

Compulsory

(1) Company Law (Business Law - III)	140.00
Kalaivani Venkataraman	
(2) Research Methodology in Accounting and Finance	200.00
N. G. Kale: M. Ahmed	
(3) Information Technology in Accountancy – II	225.00
Rimple Sanchla	

Foundation Course – Elective

(4) Introduction to Management (FC in Management - IV)	140.00
N. G. Kale: M. Ahmed	
(5) Contemporary Issues (FC - IV)	150.00
Baisakhi Dutta and Others	

Elective

(6) Special Accounting Areas (FA – IV)	200.00
H. V. Kishnadwala: H. A. Wandrekar	
(7) Introduction to Management Accounting (MA)	230.00
Arvind A. Dhond	
(8) Auditing – III	110.00
Sandeep Gupta: Sachin Bhandarkar	
(9) Direct Tax – II (Taxation – II)	250.00
Abhishek Sood	

BAF THIRD YEAR: SEMESTER V

Compulsory

- | | | |
|-----|--|---------------|
| (1) | Financial Accounting (FA – V)
H. V. Kishnadwala: H. A. Wandrekar | 225.00 |
| (2) | Financial Accounting (FA – VI)
Nishikant Jha: Abida Khan | 250.00 |

Elective

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|-----|--|---------------|
| (3) | Cost Accounting (CA – III)
Arvind A. Dhond | 220.00 |
| (4) | Financial Management (FM – II)
Arvind A. Dhond | 280.00 |
| (5) | Indirect Tax – I (Taxation – III)
A. V. Wandrekar | 375.00 |
| (6) | International Finance
Chandra Iyer: Manoj Bhatia | 150.00 |
| (7) | Financial Analysis & Business Valuation
Farhat Fatma Shaikh: Heena Murad Khanche | 260.00 |
| (8) | Management Applications (Management – II)
N. G. Kale: M. Ahmed | 190.00 |

BAF THIRD YEAR: SEMESTER VI

Compulsory

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|-----|---|---------------|
| (1) | Financial Accounting (FA – VII)
Nishikant Jha: Abida Khan | 130.00 |
|-----|---|---------------|

Elective

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|-----|---|---------------|
| (2) | Cost Accounting (CA – IV)
Arvind A. Dhond | 270.00 |
| (3) | Financial Management (FM – III)
Farhat Fatma Shaikh | 240.00 |
| (4) | Indirect Tax – II (Taxation – IV)
A. V. Wandrekar: Monica Sanjay Lodha | 230.00 |
| (5) | Security Analysis and Portfolio Management
P. K. Bandgar: Farhat Fatma Shaikh | 220.00 |
| (6) | Management Control Systems
Chirag Jain: Preeti Salecha | 150.00 |

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- (7) **Indian Economy (Economics - III)** 200.00
Saraswathy Swaminathan

Vipul's™ BFM Series

BFM FIRST YEAR: SEM I (OLD SYLLABUS)

- | | |
|---|---------------|
| (1) Financial Accounting – I | 250.00 |
| H. V. Kishnadwala: H. A. Wandrekar | |
| (2) Introduction to Financial System | 160.00 |
| Jennie Prajith | |
| (3) Business Mathematics | 175.00 |
| A. P. Kumtha | |
| (4) Business Communication – I | 200.00 |
| Nina Roy Choudhury: Lekha Nambiar | |
| (5) Foundation Course - I | 140.00 |
| Rashmi Karanath: Deepa Jamindar: Reshma Parab | |
| (6) Foundation Course - I | 120.00 |
| Priti Thakkar and Others | |
| (7) Business Economics – I | 165.00 |
| Saraswathy Swaminathan | |
| (8) Business Environment | 180.00 |
| N. G. Kale: M. Ahmed | |

BFM FIRST YEAR: SEM II (OLD SYLLABUS)

- | | |
|--|---------------|
| (1) Financial Accounting - II | 300.00 |
| H. V. Kishnadwala: H. A. Wandrekar | |
| (2) Principles of Management | 160.00 |
| N. G. Kale: M. Ahmed | |
| (3) Business Statistics | 180.00 |
| A. V. Deshpande | |
| (4) Business Communication – II | 180.00 |
| Nina Roy Choudhury: Lekha Nambiar | |
| (5) Foundation Course - II | 150.00 |
| Rashmi Karanath: Nitisha Kumar | |
| (6) Foundation Course - II | 130.00 |
| Priti Thakkar and Others | |

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(7) Environmental Science	140.00
Rinkoo Shantnu: Parveen Nagpal	
(8) Computer Skills – I	280.00
Rimple Sanchla	

BFM SECOND YEAR: SEMESTER III

Compulsory

(1) Management Accounting	175.00
Arvind A. Dhond	
(2) Computer Skills - II	140.00
Rimple Sanchla	
(3) Computer Skills - II	100.00
Arjuman A. Rauf Shaikh	
(4) Business Law – I	175.00
Kalaivani Venkataraman	
(5) Business Law – I	100.00
Suman Kalani	

Foundation Course – Elective

(6) Money Market (FC - III)	130.00
Sanchita Roy	
(7) Contemporary Issues (FC - III)	130.00
Baishakhi Dutta and Others	

Elective

(8) Debt Market – I	130.00
Jennie Prajith: Bhavana Parab	
(9) Equity Market – I	130.00
Jia Makhija	
(10) Commodities Market	165.00
S. P. Das	
(11) Portfolio Management	160.00
Farhat Fatma Shaikh	
(12) Portfolio Management	150.00
P. K. Bandgar: Darshak G. Doshi	
(13) Treasury Management	110.00
Chandra Iyer: Suraj Agarwala: Nikhil Shirsat	

BFM SECOND YEAR: SEMESTER IV

Compulsory

- | | |
|--|--------|
| (1) Corporate Finance
Arvind A. Dhond | 250.00 |
| (2) Business Economics - II
Saraswathy Swaminathan | 190.00 |
| (3) Business Law – II
Kalaivani Venkataraman | 250.00 |

Foundation Course – Elective

- | | |
|---|--------|
| (4) Foreign Exchange Markets (FC in Fin. Markets - IV)
Chandra Iyer: Suraj Agarwala | 170.00 |
| (5) Contemporary Issues (FC - IV)
Baisakhi Dutta and Others | 150.00 |

Elective

- | | |
|--|--------|
| (6) Debt Market – II
Jennie Prajith: Bhavana Parab | 100.00 |
| (7) Equity Market – II
Jia Makhija | 120.00 |
| (8) Commodities Derivatives
Evelyn Correia | 120.00 |
| (9) Merchant Banking
N. Lakshmi Kavitha: Falguni Mathews | 140.00 |
| (10) Personal Financial Planning
Farhat Fatma Shaikh: Jennie Prajith | 170.00 |

BFM THIRD YEAR: SEMESTER V

Compulsory

- | | |
|---|--------|
| (1) Financial Derivatives
Farhat Fatma Shaikh | 180.00 |
| (2) Financial Derivatives
S. P. Das | 160.00 |
| (3) Business Ethics and Corporate Governance
Chandra Iyer | 120.00 |
| (4) Business Ethics and Corporate Governance
Riya Rupani | 140.00 |

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Elective

(5) Marketing of Financial Services	160.00
Laila Dias	
(6) Technical Analysis	130.00
Kunal Rambhia	
(7) Corporate Accounting	280.00
Kishnadwala and Others	
(8) Equity Research	150.00
Kunal Rambhia	
(9) Direct Tax – Income Tax	360.00
H. V. Kishnadwala: Abhishek Sood	
(10) Business Valuation	170.00
Farhat Fatma Shaikh	

BFM THIRD YEAR: SEMESTER VI

Compulsory

(1) Risk Management	155.00
Dhaval Parekh	

Elective

(2) Venture Capital and Private Equity	120.00
Jia Makhija	
(3) Mutual Fund Management	170.00
Atul A. Sathe: Priti S. Aggarwal	
(4) Mutual Fund Management	100.00
Jennie Prajith	
(5) Organisational Behaviour	160.00
Vinay V. Prabhu	
(6) Strategic Corporate Finance	180.00
Chandra Iyer: Suraj Agarwala: Jyotsana Agarwala	
(7) Indirect Tax	400.00
A. V. Wandrekar	
(8) Corporate Restructuring	150.00
Rameeza: Heena: Farhat	

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BAMMC FIRST YEAR: SEM I (Old Syllabus)

(1) Effective Communication – I	180.00
Raj K. Dhar: Ashwini Gangal	
(2) Foundation Course – I	140.00
Rashmi Karanath: Deepa Jamindar: Reshma Parab	
(3) Foundation Course - I	120.00
Priti Thakkar and Others	
(4) Visual Communication	180.00
Meera Suryanarayanan	
(5) Fundamentals of Mass Communication	160.00
Aasita Bali	
(6) Current Affairs	180.00
Sheetal Aditya	
(7) History of Media	150.00
Yatindra Ingle	

BAMMC FIRST YEAR: SEM II (Old Syllabus)

(1) Effective Communication – II	160.00
Raj K. Dhar	
(2) Foundation Course – II	150.00
Rashmi Jijish Karanath: Nitisha Kumar	
(3) Foundation Course – II	130.00
Priti Thakkar and Others	
(4) Content Writing	175.00
Meera Suryanarayanan	
(5) Introduction to Advertising	160.00
N. G. Kale: M. Ahmed	
(6) Introduction to Journalism	130.00
Troy Ribeiro	
(7) Media, Gender and Culture	150.00
Yatindra Ingle	

BAMMC SECOND YEAR: SEMESTER III

Compulsory

- | | | |
|-----|---|---------------|
| (1) | Corporate Communication and Public Relations
Sheetal Aditya | 180.00 |
| (2) | Media Studies
Meera Suryanarayanan | 170.00 |
| (3) | Introduction to Photography
Onkar Singh Plaha | 210.00 |
| (4) | Film Communication - I
Gajendra Deoda: S. Ramachandran | 150.00 |
| (5) | Computers and Multimedia – I
Shweta Shirode: Vikas Shirode | 250.00 |

Elective

- | | | |
|-----|--|---------------|
| (6) | Electronic Media – I
Aparajita Deshpande | 150.00 |
| (7) | Theatre and Mass Communication – I
Aasita Bali | 150.00 |
| (8) | Radio Program Production – I
Yatindra Ingle | 170.00 |
| (9) | Motion Graphics and Visual Effects – I
Vikas Shirode: Shweta Shirode | 210.00 |

BAMMC SECOND YEAR: SEMESTER IV

Compulsory

- | | | |
|-----|--|---------------|
| (1) | Writing and Editing for Media
Meera Suryanarayanan | 175.00 |
| (2) | Media Laws and Ethics
Saher Rajani | 180.00 |
| (3) | Mass Media Research
Bincy Koshy | 140.00 |
| (4) | Film Communication – II
Gajendra Deoda | 120.00 |
| (5) | Computer Multimedia – II
Shweta Shirode: Vikas Shirode | 300.00 |

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Elective

- | | |
|--|---------------|
| (6) Electronic Media – II | 160.00 |
| Yatindra Ingle | |
| (7) Theatre and Mass Communication – II | |
| <i>Under Print</i> | |
| (8) Radio Program Production – II | 120.00 |
| Yatindra Ingle | |
| (9) Motion Graphics and Visual Effects – II | 200.00 |
| Vikas Shirode: Shweta Shirode | |

BAMMC THIRD YEAR: SEMESTER V

(Advertising Group)

Compulsory

- | | |
|---|---------------|
| (1) Copywriting | 160.00 |
| Prajakta Pereira: Bhagyashree Dhongade | |
| (2) Advertising and Marketing Research | 160.00 |
| Subhashini Naikar: Mona Mehta | |

Elective

- | | |
|--|---------------|
| (3) Globalisation and International Advertising | 150.00 |
| Sandipa Chatterjee: Kavita Makhija | |
| (4) Brand Building | |
| Subhashini Naikar: Mona Mehta | |
| (5) Brand Building | 160.00 |
| Nishita Mantry | |
| (6) Agency Management | 145.00 |
| Amruta Pawar | |
| (7) Account Planning and Advertising | 110.00 |
| Sheetal Aditya | |
| (8) Social Media Marketing | 160.00 |
| Yatindra Ingle | |
| (9) Direct Marketing and E-Commerce | 200.00 |
| Deepali Manjrekar: Subhashini Naikar | |
| (10) Consumer Behaviour | 150.00 |
| Anita Mandrekar : Sanchayita Banerjee | |
| (11) Documentary and Ad Film Making | |
| Arvind Parulekar | |

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(Journalism Group)

Compulsory

- | | |
|--|--------|
| (12) Reporting
Troy Ribeiro | 240.00 |
| (13) Investigative Journalism
Troy Ribeiro | 125.00 |

Elective

- | | |
|--|--------|
| (14) Writing and Editing Skills
Meera Suryanarayanan | 110.00 |
| (15) Global Media and Conflict Resolution
Monarose Pereira | |
| (16) Business and Financial Journalism
<i>Under Print</i> | |
| (17) Mobile Journalism and New Media
Yatindra Ingle | 140.00 |
| (18) News Media Management
Yogesh Dhanjani | 130.00 |
| (19) Journalism and Public Opinion
Monarose Pereira | 175.00 |
| (20) Media Laws and Ethics
<i>Under Print</i> | |

BAMMC THIRD YEAR: SEMESTER VI

Common (Advertising and Journalism Group)

- | | |
|--|--------|
| (1) Digital Media
Amruta Pawar | 155.00 |
|--|--------|

(Advertising Group)

Compulsory

- | | |
|---|--|
| (2) Advertising Design
Arvind Parulekar | |
|---|--|

Elective

- | | |
|--|--------|
| (3) Advertising in Contemporary Society
Sheetal Aditya | 150.00 |
|--|--------|

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- | | |
|--|---------------|
| (4) Brand Management
Subhashini Naikar: Mona Mehta | 150.00 |
| (5) Media Planning and Buying
Prajakta Pereira: Bhagyashree Dhongade | 180.00 |
| (6) Advertising and Sales Promotion
Perna Sharma: Parveen Nagpal | 120.00 |
| (7) Rural Marketing and Advertising
Priyadarsini Poddar | 150.00 |
| (8) Retailing and Merchandising
Parveen Nagpal: Perna Sharma: Sheetal Aditya | 140.00 |
| (9) Entertainment and Media Marketing
Yatindra Ingle | 150.00 |
| (10) Television Program Production
Yatindra Ingle | 150.00 |

(Journalism Group)

Compulsory

- (11) Newspaper and Magazine Design**
Arvind Parulekar

Elective

- | | |
|---|---------------|
| (12) Contemporary Issues
Sheetal Aditya | 150.00 |
| (13) Lifestyle Journalism
<i>Under Print</i> | |
| (14) Photo and Travel Journalism
<i>Under Print</i> | |
| (15) Magazine Journalism
<i>Under Print</i> | |
| (16) Sports Journalism
<i>Under Print</i> | |
| (17) Crime Reporting
<i>Under Print</i> | |
| (18) Fake News and Fact Checking
<i>Under Print</i> | |
| (19) Television Journalism
<i>Under Print</i> | |

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BIM FIRST YEAR: SEM I (OLD SYLLABUS)

(1) Introduction to Financial System	130.00
Jia Makhija	
(2) Business Communication – I	200.00
Nina Roy Choudhury: Lekha Nambiar	
(3) Foundation Course - I	140.00
Rashmi Karanath: Deepa Jamindar: Reshma Parab	
(4) Foundation Course - I	120.00
Priti Thakkar and Others	
(5) Business Economics - I	165.00
Saraswathy Swaminathan	
(6) Quantitative Techniques	230.00
M. L. Vaidya: A. V. Deshpande: A. P. Kumtha	

BIM FIRST YEAR: SEM II (OLD SYLLABUS)

(1) Introduction to Financial Markets	135.00
Jia Makhija	
(2) Business Communication – II	180.00
Nina Roy Choudhury: Lekha Nambiar	
(3) Foundation Course - II	150.00
Rashmi Karanath: Nitisha Kumar	
(4) Foundation Course - II	130.00
Priti Thakkar and Others	
(5) Introduction to Financial Intermediaries	150.00
Deepa Jamindar: Maya Hande	

BIM SECOND YEAR: SEMESTER III

Compulsory

(1) Security Analysis and Portfolio Management – I (Semester III & IV Combined)	260.00
P. K. Bandgar: Farhat Fatma Shaikh	

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- (2) **Mutual Fund Management** **180.00**
Atul A Sathe: Priti S. Aggarwal

Foundation Course – Elective

- (3) **Contemporary Issues (FC - III)** **130.00**
Baishakhi Dutta and Others

Elective

- (4) **Financial Management – I** **280.00**
Arvind A. Dhond

- (5) **Cost and Management Accounting** **210.00**
Arvind A. Dhond

BIM SECOND YEAR: SEMESTER IV

Compulsory

- (1) **Security Analysis and Portfolio Management – II (Semester III & IV Combined)** **260.00**
P. K. Bandgar: Farhat Fatma Shaikh

- (2) **Business Economics - II** **190.00**
Saraswathy Swaminathan

Foundation Course – Elective

- (3) **An Overview of Banking and Insurance (FC - IV)** **125.00**
Monika Bhoir

- (4) **Contemporary Issues (FC - IV)** **150.00**
Baisakhi Dutta and Others

Elective

- (5) **Financial Management – II** **280.00**
Arvind A. Dhond

- (6) **Direct Taxation** **350.00**
Kishnadwala and Others

BIM THIRD YEAR: SEMESTER V

Compulsory

- (1) **International Finance - I** **110.00**
Chandra Iyer: Manoj Bhatia

- (2) **Research Methodology** **190.00**
N. G. Kale: M. Ahmed

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Elective

- (3) **Risk Management** 160.00
Dhaval Parekh

BIM THIRD YEAR: SEMESTER VI

Compulsory

- (1) **International Finance - II** 130.00
Chandra Iyer: Manoj Bhatia

Elective

- (2) **Auditing** 125.00
Sachin Bhandarkar: Sandeep Gupta

Vipul's™ BFinM Series

B.Com. Financial Management

BFinM FIRST YEAR: SEM I (OLD SYLLABUS)

- (1) **Business Mathematics** 175.00
A. P. Kumtha
- (2) **Indian Financial System** 100.00
Chandra Iyer: Suraj Agarwala
- (3) **Business Communication – I** 200.00
Nina Roy Choudhury: Lekha Nambiar
- (4) **Foundation Course - I** 140.00
Rashmi Karanath: Deepa Jamindar: Reshma Parab
- (5) **Foundation Course - I** 120.00
Priti Thakkar and Others
- (6) **Business Environment** 180.00
N. G. Kale: M. Ahmed
- (7) **Business Economics - I** 165.00
Saraswathy Swaminathan

BFinM FIRST YEAR: SEM II (OLD SYLLABUS)

- (1) **Financial Accounting - II** 200.00
Kishnadwala & Others

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(2)	Business Statistics A. V. Deshpande	180.00
(3)	Principles of Finance Sanchita Roy	90.00
(4)	Business Communication – II Nina Roy Choudhury: Lekha Nambiar	180.00
(5)	Foundation Course - II Rashmi Karanath: Nitisha Kumar	150.00
(6)	Foundation Course - II Priti Thakkar and Others	130.00
(7)	Environmental Science Rinkoo Shantnu: Parveen Nagpal	140.00
(8)	Computer Skills – I Rimple Sanchla	280.00

BFinM SECOND YEAR: SEMESTER III

Compulsory

(1)	Management Accounting Arvind A. Dhond	220.00
(2)	Business Law Kalaivani Venkataraman	210.00
(3)	Business Regulatory Framework Ramnath Natesan Iyer	220.00
(4)	Entrepreneurial Development Romeo S. Mascarenhas	110.00

Elective

(5)	Corporate Accounting - I H. V. Kishnadwala: H. A. Wandrekar	185.00
(6)	Direct Tax - I H. V. Kishnadwala: Abhishek Sood	350.00
(7)	Indirect Taxes - I A. V. Wandrekar	350.00
(8)	Cost Accounting - I Arvind A. Dhond	160.00

BFinM SECOND YEAR: SEMESTER IV

Compulsory

(1) Corporate Finance Arvind A. Dhond	250.00
(2) Corporate Law Kalaivani Venkataraman	260.00
(3) Office Management Rajesh Mankani	90.00
(4) IT in Management Rimple Sanchla	230.00

Elective

(5) Corporate Accounting - II H. V. Kishnadwala: H. A. Wandrekar	200.00
(6) Direct Taxes - II Abhishek Sood	250.00
(7) Indirect Taxes - II A. V. Wandrekar	350.00
(8) Merchant Banking N. Lakshmi Kavitha: Falguni Mathews	140.00
(9) Cost Accounting - II Arvind A. Dhond	200.00

BFinM THIRD YEAR: SEMESTER V

Compulsory

(1) Financial Management - I Arvind A. Dhond	180.00
(2) Research Methodology in Financial Management N. G. Kale: M. Ahmed	180.00

Elective

(3) Auditing - I Sachin Bhandarkar: Sandeep Gupta	145.00
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BFinM THIRD YEAR: SEMESTER VI

Compulsory

- | | |
|--|--------|
| (1) Financial Management – II
Arvind Dhond | 200.00 |
|--|--------|

Elective

- | | |
|---|--------|
| (2) Auditing – II
Sachin Bhandarkar: Sandeep Gupta | 120.00 |
| (3) Organisational Behaviour
Vinay V. Prabhu | 160.00 |
| (4) Security Analysis and Portfolio Management
P. K. Bandgar: Farhat Fatma Shaikh | 260.00 |

Vipul's™ B.Sc. IT Series

BSc IT FIRST YEAR: SEM I (OLD SYLLABUS)

- | | |
|--|--------|
| (1) Programming Principles with C
Sanjeela Sagar | 175.00 |
|--|--------|

BSc IT FIRST YEAR: SEM II (OLD SYLLABUS)

- | | |
|--|--------|
| (1) Object Oriented Programming with C + +
Sanjeela Sagar | 225.00 |
| (2) Fundamentals of Microprocessors and Microcontrollers
Vishesh Shrivastava | 210.00 |
| (3) Web Applications Development
Padmaleela Damaraju | 200.00 |
| (4) Numerical Methods
D. M. Doke | 190.00 |
| (5) Green IT
Akshatha C. Jain | 140.00 |

BSc IT SECOND YEAR: SEM III (Old Syllabus)

- | | |
|--|--------|
| (1) Python Programming
Sanjeela Sagar: Pallavi Tawde | 200.00 |
| (2) Data Structures
Sanjeela Sagar | 300.00 |

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|--------------------------------|--------|
| (3) Applied Mathematics | 350.00 |
| D. M. Doke: Latika Bonde | |

BSc IT SECOND YEAR: SEM IV (Old Syllabus)

- | | |
|--|--------|
| (1) Software Engineering | 185.00 |
| Sheetal Khanore: Chumki Dey: Rupali Mishra | |
| (2) Computer Graphics and Animation | 185.00 |
| Rupali Mishra: Sheetal Khanore | |

BSc IT THIRD YEAR: SEMESTER V

- | | |
|--|--------|
| (1) Software Project Management | 230.00 |
| Sheetal Khanore: Sweety Garg | |
| (2) Artificial Intelligence | 230.00 |
| Riddhi Shah | |

BSc IT THIRD YEAR: SEMESTER VI

- | | |
|---------------------------------------|--------|
| (1) Software Quality Assurance | 200.00 |
| Rupali Kulkarni Mishra | |

For Project Work

- | | |
|---|-------|
| (1) Designing Databases for Projects | 60.00 |
| Kamlakar Bhopatkar | |

B.Sc. (Hospitality Studies)

- | | |
|--------------------------------------|--------|
| (1) Principles of Management | 250.00 |
| N. G. Kale: M. Ahmed | |
| (2) Human Resource Management | 215.00 |
| Vinay V. Prabhu | |
| (3) Strategic Management | 140.00 |
| N. G. Kale: M. Ahmed | |
| (4) Organisational Behaviour | 150.00 |
| Vinay V. Prabhu | |

Vipul's™ M.Com. Series

FIRST YEAR: SEMESTER - I (NEP 2020)

BUSINESS MANAGEMENT

MANDATORY

- | | |
|--|--------|
| (1) Strategic Management
N. G. Kale: Mehtab Ahmed | 220.00 |
| (2) Human Resource Management
Himanshu Lapashiya | 175.00 |
| (3) Consumer Behaviour
Jinal S. Shah: Manasi N. Shah | 175.00 |
| (4) Business Ethics
Romeo S. Mascarenhas | 120.00 |
| (5) Research Methodology in Commerce and Management
N. G. Kale: M. Ahmed | 240.00 |

ELECTIVES

- | | |
|---|--------|
| (6) Organizational Behavior
Vinay V. Prabhu | 225.00 |
| (7) Tourism Management
Vikram Shrotri | 230.00 |
| (8) E-Commerce
Rashmi Aggarwal | 135.00 |
| (9) Supply Chain Management
<i>Under Print</i> | |
| (10) Total Quality Management
<i>Under Print</i> | |
| (11) Personality Development and Soft Skills
Parveen Nagpal | 210.00 |

BANKING AND FINANCE

MANDATORY

- | | |
|---|--------|
| (1) Financial Services
Chandra Iyer: Suraj Agarwala | 230.00 |
|---|--------|

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|--|--------|
| (2) Debt Market
Jennie Prajith | 155.00 |
| (3) Investment Management
Farhat Fatma Shaikh | 250.00 |
| (4) Commercial Bank Management
Savita Bodke | 120.00 |
| (5) Research Methodology in Commerce and Management
N. G. Kale: M. Ahmed | 240.00 |

ELECTIVES

- | | |
|--|--|
| (6) Corporate Governance
<i>Under Print</i> | |
| (7) Mergers, Acquisitions and Corporate Restructuring
<i>Under Print</i> | |
| (8) Commodities and Derivatives Market
<i>Under Print</i> | |
| (9) Cost and Management Accounting in Banking & Finance
<i>Under Print</i> | |
| (10) Financial Institutions
<i>Under Print</i> | |

ADVANCED ACCOUNTANCY

MANDATORY

- | | |
|--|--------|
| (1) Advanced Cost and Management Accounting
<i>Under Print</i> | |
| (2) Direct and Indirect Taxation (IT)
<i>Under Print</i> | |
| (3) Advanced Financial Accounting
<i>Under Print</i> | |
| (4) Advanced Trends in Accounting - I
Nikhat Fatma Shaikh: Farhat Fatma Shaikh | 125.00 |
| (5) Research Methodology in Commerce and Management
N. G. Kale: M. Ahmed | 240.00 |

ELECTIVES

- | | |
|--|--------|
| (6) Mutual Fund Management and Wealth Management
Farhat Fatma Shaikh | 240.00 |
| (7) Introduction to IND AS
<i>Under Print</i> | |

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- (8) **Fundamental Analysis for Corporate** **155.00**
Farhat Fatma Shaikh

FIRST YEAR: SEMESTER II (NEP 2020)

BUSINESS MANAGEMENT

MANDATORY

- (1) **Customer Relationship Management** **190.00**
Parveen Nagpal: Perna Sharma: Jia Makhija
- (2) **Brand Management** **190.00**
Jinal Sameer Shah
- (3) **Professional Intelligence** **190.00**
Chandra Hariharan Iyer
- (4) **Hospitality Management** **125.00**
Himanshu Lapashiya

ELECTIVES

- (5) **Indian Constitution**
Under Print
- (6) **Information Transfer Skills in Research**
Under Print
- (7) **Safety and Health Management at Work**
Under Print
- (8) **Career Planning and Development** **190.00**
Perna Sharma: Parveen Nagpal: Himanshu Lapashia
- (9) **Change Management** **190.00**
Perna Sharma: Parveen Nagpal: Himanshu Lapashia
- (10) **Indian Business Houses Management Practices**
Under Print

BANKING AND FINANCE

MANDATORY

- (1) **Financial Literacy** **240.00**
Savita Bodke
- (2) **Financial Markets** **200.00**
Jia Makhija

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(3) **Principles of Insurance** 225.00
Lakshmi Chandrasekaran: N. Lakshmi Kavitha

(4) **International Finance** 140.00
Chandra Iyer: Manoj Bhatia

ELECTIVES

(5) **Marketing of Financial Products** 175.00
Jia Makhija

(6) **Retail Banking**
Under Print

(7) **Financial Regulatory Authority (RBI & SEBI)**
Under Print

(8) **Corporate Risk Management**
Dhaval Parekh

(9) **Corporate Finance** 325.00
Arvind A. Dhond

ADVANCED ACCOUNTANCY

MANDATORY

(1) **Advanced Cost Accounting** 275.00
Arvind A. Dhond

(2) **Corporate Finance** 300.00
Arvind A. Dhond

(3) **Indirect Taxation (GST)** 325.00
A. V. Wandrekar

(4) **Advanced Trends in Accounting - II** 125.00
Farhat Fatma Shaikh: Nikhat Fatma Shaikh

ELECTIVES

(5) **Risk Management** 190.00
Dhaval Parekh

(6) **Liquidation Accounting** 130.00
Farhat Fatma Shaikh

(7) **Accounting of Housing Society and Charitable Trust**
H. V. Kishnadwala: H. A. Wandrekar: L. V. Tardalkar

SECOND YEAR: SEM III (NEP 2020)

BUSINESS MANAGEMENT

MANDATORY

- | | |
|---|--------|
| (1) Entrepreneurial Management
Romeo S. Mascarenhas: Anjali R. Mascarenhas | 170.00 |
| (2) Marketing Strategies and Practices
Parveen Nagpal: Prerna Sharma | 180.00 |
| (3) Talent Management
Parveen Nagpal: Prerna Sharma | 180.00 |
| (4) Social Media Marketing
Paramjeet Rajput: AAbha Maheshwari: Sheetal Aditya | 115.00 |

ELECTIVES

- | | |
|--|--------|
| (5) Business Environment
Prerna Sharma | 210.00 |
| (6) Indian Aviation Industry
<i>Under Print</i> | |
| (7) Performance Appraisal
<i>Under Print</i> | |
| (8) Green Marketing
<i>Under Print</i> | |
| (9) Stress Management & Consumer Psychology
<i>Under Print</i> | |
| (10) Marketing Research
Gracy D'Souza: Maya Hande | 170.00 |

BANKING AND FINANCE

MANDATORY

- | | |
|---|--|
| (1) Treasury Management
<i>Under Print</i> | |
| (2) Rural Banking
<i>Under Print</i> | |
| (3) Accounting of Banking Financial Sector
<i>Under Print</i> | |

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- (4) **Securitization Act 2002**
Under Print

ELECTIVES

- (5) **Insurance Marketing**
Under Print
- (6) **Mutual Funds**
Under Print
- (7) **E-Banking**
Under Print
- (8) **Auditing of Banking and Financial Sector**
Under Print
- (9) **Customer Services and Relationship Management**
Under Print

ADVANCED ACCOUNTANCY

MANDATORY

- | | |
|---|---------------|
| (1) Corporate Financial Accounting
Farhat Fatma Shaikh | 145.00 |
| (2) Advanced Auditing
Dipali S. Mehta | 200.00 |
| (3) Financial Services
Farhat Fatma Shaikh | 155.00 |
| (4) Advanced Trends in Accounting - III
Arvind A. Dhond | 100.00 |

ELECTIVES

- | | |
|---|---------------|
| (5) Accounting and Taxation of Ecommerce Industries
Farhat Fatma Shaikh | 170.00 |
| (6) Accounting and Taxation of Securities and Commodities
Farhat Fatma Shaikh | 225.00 |
| (7) Operations Research
<i>Under Print</i> | |

SECOND YEAR: SEM IV (NEP 2020)

BUSINESS MANAGEMENT

MANDATORY

- (1) **Corporate Restructuring**
Under Print
- (2) **Service Industry**
Under Print
- (3) **Advertising**
Under Print

ELECTIVES

- (4) **Social Security and Welfare of Employees**
Under Print
- (5) **Use of ICT in Business**
Under Print
- (6) **Women Leadership**
Under Print
- (7) **Indian Ethos in Business**
Under Print
- (8) **Workforce Diversity**
Under Print
- (9) **Media Planning**
Under Print

BANKING AND FINANCE

MANDATORY

- (1) **Financial Planning**
Under Print
- (2) **Universal Banking**
Under Print
- (3) **Demonetization and Currency Management**
Under Print

ELECTIVES

- (4) **Indian Banks and Use of ICT**
Under Print

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(5) Cyber Law for Preventing Banking Frauds

Under Print

(6) Wealth Management

Under Print

(7) Financial Inclusion Indian

Under Print

(8) Foreign Policy

Under Print

ADVANCED ACCOUNTANCY

MANDATORY

(1) Advanced Financial Management

Under Print

(2) International Financial Reporting Standards

Under Print

(3) Personal Financial Planning

Under Print

ELECTIVES

(4) Financial Journalism

Under Print

(5) Auditing and Assurance

Under Print

(6) Foreign Exchange Rate Management and Derivatives

Under Print

Engineering Courses

SECOND YEAR: SEMESTER III

- | | |
|--|---------------|
| (1) Materials and Metallurgy (MECH) | 275.00 |
| S. B. Barve | |

OTHER USEFUL BOOKS

- | | |
|--|---------------|
| (1) Engineering Chemistry - I (CHEM) | 150.00 |
| H. V. Jadhav: J. J. Kadam | |
| (2) Engineering Chemistry - II (CHEM) | 180.00 |
| H. V. Jadhav: J. J. Kadam | |

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(3) Plant Utilities (CHEM) Ashoutosh Panday	200.00
(4) Control System Design (INST) Gargi Phadke	180.00
(5) Computer Simulation and Modeling (IT) Abhijit Joshi	325.00
(6) Digital Signal Processing	
(7) Discrete Time Signal Processing	
(8) Continuous Time Signals and Systems	
(9) Image Processing Bijith Marakarkandy	
(10) Fluid Mechanics and Applied Hydraulics	
(11) Irrigation Engineering and Hydraulic Structures P. R. Mehta; S. K. Ukarande	
(12) Thermal Engineering	
(13) Heat and Mass Transfer	
(14) Conventional Thermal Engineering	
(15) Applied Thermodynamics S. S. Thipse	
(16) Computer Communication Network	
(17) Optical Fiber Communication S. S. Dhotre; R. M. Deshmukh	
(18) Basic Electrical and Electronics Engineering Namrata Gharat	
(19) Data Warehousing & Mining and Business Intelligence Nishi Tiku; Nazneen Ansari	
(20) Multimedia System Design Varsha Patil	
(21) Power Electronics D. P. Choudhari	
(22) Industrial Electronics R. B. Singh	
(23) Communication Skills Vijaykumar Patil	
(24) Computer Organisation and Architecture M. U. Nemade	

Concrete Technology

- (1) **Cement Concrete Mix-Design – Principles & Practices (Hard Bound)** 300.00
M. Y. Sabnis: G. M. Sabnis
- (2) **Cement Concrete Mix-Design – Principles & Practices (Paper Back)** 200.00
M. Y. Sabnis: G. M. Sabnis

English and English Literature

- (1) *A Companion to Studies in American Literature* by Jyoti Moghe and Others
- (2) *Umrao Jan* by Sujatha Rao and Others.
- (3) **An Assessment of Modern Indian English Poets & Poetry** by G. K. Bansiramani
- (4) **20th Century American Verse – A Selection** by G. K. Bansiramani
- (5) **A Study of Tennessee Williams' *A Streetcar Named Desire*** by Mayurakshi Mitra
- (6) **A Study of Arundhati Roy's *The God of Small Things*** by Mayurakshi Mitra
- (7) **A Critical Study of Five 20th Century Indian English Poets** by Shanta Tumkur
- (8) **A Critical Study of Ernest Hemingway's *A Farewell to Arms*** by Indu Kulkarni
- (9) **A Critical Study of Emily Bronte's *Wuthering Heights*** by Indu Kulkarni
- (10) **A Critical Study of Tennessee Williams' *The Glass Menagerie*** by Indu Kulkarni
- (11) **A Critical Study of F. Scott Fitzgerald's *The Great Gatsby*** by Jaya Baliga
- (12) **A Critical Study of Arthur Miller's *The Crucible*** by Jaya Baliga
- (13) **A Critical Study of Thomas Hardy's *The Mayor of Casterbridge*** by A. A. Syed
- (14) **A Critical Study of Eugene O'Neill's *Desire Under the Elms*** by G. K. Bansiramani
- (15) **A Critical Study of George Eliot's *Mill on the Floss*** by Yogesh Anvekar
- (16) **19th Century Verse – A Selection** by V. U. Vyavaharkar
- (17) **An Anthology of 19th Century Verse** by Indu Kulkarni
- (18) **A Critical Study of Vijay Tendulkar's *Silence! The Court is in Session***
- (19) **A Critical Study of John Steinbeck's *The Grapes of Wrath***
- (20) **A Critical Study of Arthur Miller's *All My Sons***
- (21) **Literary Theory and Criticism *Jaya Baliga***

VIPUL'S GUIDE TO

- (22) *Frankenstein*
- (23) *Vanity Fair*
- (24) *Pride and Prejudice*
- (25) *Tess of the D'Urbervilles*
- (26) *Silence! The Court is in Session*
- (27) *The Binding Wine*
- (28) *All My Sons*
- (29) *Mill on the Floss*

Goa University

FIRST YEAR: SEM I & II (NEW SYLLABUS) AS PER NEP 2020

- | | |
|---|--------|
| (1) Principles & Practices of Management (F.Y.B.Com.) (Sem - I) | 180.00 |
| N. G. Kale: M. Ahmed | |
| (2) Micro Economics (F.Y.B.Com.) (Sem - I) | 125.00 |
| Saraswathy Swaminathan | |
| (3) Fundamentals of Banking (F.Y.B.Com.) (Sem - II) | 125.00 |
| N. G. Kale: M. Ahmed | |

F.Y.B.COM/S.Y.B.COM/T.Y.B.COM AS PER OLD SYLLABUS

- | | |
|---|--------|
| (1) General Management (F.Y.B.Com.) (Sem - I) | 120.00 |
| N. G. Kale: M. Ahmed | |
| (2) Business Finance (S.Y.B.Com.) (Sem - III) | 110.00 |
| N. G. Kale: M. Ahmed | |
| (3) Entrepreneurship Development (S.Y.B.Com.) (Sem - III) | 100.00 |
| Romeo S. Mascarenhas | |
| (4) Fundamentals of Investment (S.Y.B.Com.) (Sem - IV) | 160.00 |
| Farhat Fatma Shaikh: Khan Rameeza Sartaj Ahmed | |
| (5) Industrial Management (T.Y.B.Com.) (Sem - V) | 110.00 |
| N. G. Kale: M. Ahmed | |
| (6) Human Resource Management (T.Y.B.Com.) (Sem - VI) | 160.00 |
| N. G. Kale: M. Ahmed | |

Other Useful Books for Goa University

- | | |
|--|--------|
| (1) Geography of Tertiary Activities and Regional Geography of Goa (Geography - II) (F.Y.B.Com.) | 70.00 |
| Rashmi J. Desai | |
| (2) Mathematical Techniques - (F.Y.B.Com.) | 130.00 |
| M. L. Vaidya: A. P. Kumtha | |
| (3) Rural Marketing - I (S.Y.B.Com.) | 80.00 |
| Romeo S. Mascarenhas | |

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|---|---------------|
| (4) Rural Marketing - II (S.Y.B.Com.) | 70.00 |
| Romeo S. Mascarenhas | |
| (5) Advertising | 125.00 |
| N. G. Kale: M. Ahmed | |
| (6) Problems and Solutions in Cost and Mngt. A/c | 75.00 |
| Anand Naik Panvelkar: Nikhil M. Varkerkar | |

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