

Catalogue

Vipul's™

📖 **BCom, BA, BSc**

📖 **BMS Series**

📖 **BBI Series**

📖 **BAF Series**

📖 **BFM Series**

📖 **BAMMC Series**

📖 **BIM Series**

📖 **BFinM Series**

📖 **M.Com. Series**

(Business Management)

(Banking and Finance)

(Advance Accountancy)

AS PER

NEP 2020

Semester - I & III

2024-25

**PRICES ARE UPDATED AS ON 26-12-2024 AND
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Vipul's™ B.Com. Series

FIRST YEAR: SEMESTER – I

COMPULSORY

- | | |
|---|--------|
| (1) Accountancy and Financial Management - I
H. V. Kishnadwala: H. A. Wandrekar | |
| (2) Introduction to Business (Commerce - I)
N. G. Kale: M. Ahmed | 120.00 |
| (3) Fundamentals of Management - I
N. G. Kale: M. Ahmed | 100.00 |
| (4) Economics for Professional Career - I
Saraswathy Swaminathan | 85.00 |
| (5) Basic Tools in Economics
Madhavi Nighoskar: Prashant Pandey | 90.00 |
| (6) Micro Economics
Saraswathy Swaminathan | |

VOCATIONAL SKILL COURSE (VSC) / SKILL ENHANCEMENT COURSE (SEC) / (VOCATIONAL SKILL ENHANCEMENT COURSE (VSEC))

- | | |
|---|--------|
| (7) Recent Trends in Accounting – I
Arvind A. Dhond | 90.00 |
| (8) Vocational Skills in Accounting – I
Arvind A. Dhond | 100.00 |
| (9) Vocational Skills in Accounting – II
Arvind A. Dhond | 80.00 |
| (10) Commercial Mathematics – I
A. P. Kumtha | 120.00 |
| (11) Negotiation Skills
Romeo S. Mascarenhas: Anjali R. Mascarenhas | 90.00 |

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(12) Fundamentals of Startups	100.00
Romeo S. Mascarenhas: Anjali R. Mascarenhas	
(13) Practical Statistics for Commerce – I	100.00
A V. Deshpande: A. Kumtha	
(14) Data Analysis using Excel	85.00
Meghna N. Gaglani	
(15) Business Etiquettes and Corporate Grooming	80.00
Lakshmi Pillai	

ABILITY ENHANCEMENT COURSE (AEC)

(16) Business Communication Skills – I	120.00
Nina Roy Choudhury: Lekha Nambiar	

Vipul's™ B.Sc. Series

FIRST YEAR: SEMESTER – I

COMPULSORY

(1) Calculus - I	200.00
Nitya Sai Narayana: Latika Bonde	
(2) Algebra - I	150.00
Nitya Sai Narayana	
(3) Fundamentals of Statistics – I	150.00
Milan Gholba: Sudha Phatka: Madhavi Jardosh	
(4) Statistical Methods – I	160.00
Milan Gholba: Sudha Phatka	
(5) Data Analysis using Excel	85.00
Meghna N. Gaglani	

ABILITY ENHANCEMENT COURSE (AEC)

(6) Introduction to Communication Skills	135.00
Nina Roy Choudhury: Lekha Nambiar	

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Vipul's™ B.A. Series

FIRST YEAR: SEMESTER – I

ABILITY ENHANCEMENT COURSE (AEC)

- | | |
|--|--------|
| (1) Communication Skills in English – I | 135.00 |
| Nina Roy Choudhury: Lekha Nambiar | |

Vipul's™

BMS / B.Com (MS) Series

BMS FIRST YEAR: SEMESTER I

COMPULSORY

- | | |
|---|--------|
| (1) Principles of Management – I | 150.00 |
| N. G. Kale: M. Ahmed | |
| (2) Bhartiya Theory of Management Styles | 90.00 |
| Parveen Nagpal | |

VOCATIONAL SKILL COURSE (VSC) / SKILL ENHANCEMENT COURSE (SEC) / (VOCATIONAL SKILL ENHANCEMENT COURSE (VSEC))

- | | |
|---|--------|
| (3) IT in Business Management | 100.00 |
| Rimple Sanchla | |
| (4) Business Startup Skill | 100.00 |
| Romeo S. Mascarenhas: Anjali R. Mascarenhas | |

ABILITY ENHANCEMENT COURSE (AEC)

- | | |
|--|--------|
| (5) Business Communication Skills – I | 120.00 |
| Nina Roy Choudhury: Lekha Nambiar | |

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Vipul's™ BBI Series

BBI FIRST YEAR: SEMESTER I

COMPULSORY

- | | |
|---|---------------|
| (1) Principles and Practice of Banking and Insurance | 165.00 |
| Lakshmi Chandrasekaran: N. Lakshmi Kavitha | |
| (2) Fundamental Accounting - I | 210.00 |
| H. V. Kishnadwala: H. A. Wandrekar | |

VOCATIONAL SKILL COURSE (VSC) / SKILL ENHANCEMENT COURSE (SEC) / (VOCATIONAL SKILL ENHANCEMENT COURSE (VSEC))

- | | |
|--|---------------|
| (3) Mutual Fund | 120.00 |
| Atul A Sathe: Priti S. Aggarwal | |
| (4) Soft Skills and Personality Development | 110.00 |
| Parveen Nagpal | |
| (5) Application of MS-Excel in Business | 135.00 |
| Chandra Hariharan Iyer: Manoj Bhatia | |
| (6) Service Marketing | 90.00 |
| Romeo S. Mascarenhas: Anjali R. Mascarenhas | |

ABILITY ENHANCEMENT COURSE (AEC)

- | | |
|---------------------------------------|---------------|
| (7) Business Communication – I | 165.00 |
| Nina Roy Choudhury: Lekha Nambiar | |

Vipul's™ BAF Series

BAF FIRST YEAR: SEMESTER I

COMPULSORY

- | | |
|-------------------------------------|---------------|
| (1) Financial Accounting – I | 250.00 |
| H. V. Kishnadwala: H. A. Wandrekar | |

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- (2) **Auditing - I** **90.00**
Sandeep Gupta: Sachin Bhandarkar

**VOCATIONAL SKILL COURSE (VSC) /
SKILL ENHANCEMENT COURSE (SEC) /
(VOCATIONAL SKILL ENHANCEMENT COURSE (VSEC))**

- (3) **Introduction to Financial Function (VS & A&F - I)** **110.00**
Chandra Hariharan Iyer

- (4) **Preparation of Financial Budgets (VS & A&F - II)** **100.00**
Dipali S. Metha

ABILITY ENHANCEMENT COURSE (AEC)

- (5) **Business Communication Skills – I** **120.00**
Nina Roy Choudhury: Lekha Nambiar

***Vipul's*TM BFM Series**

BFM FIRST YEAR: SEMESTER I

COMPULSORY

- (1) **Introduction to Financial System** **155.00**
Jennie Prajith

- (2) **Basics of Financial Services** **100.00**
N. Lakshmi Kavitha: Lakshmi Chandrasekaran

**VOCATIONAL SKILL COURSE (VSC) /
SKILL ENHANCEMENT COURSE (SEC) /
(VOCATIONAL SKILL ENHANCEMENT COURSE (VSEC))**

- (3) **Credit Rating: Principles and Practices** **100.00**
Savita Bodke

- (4) **Stock Market for Beginners** **100.00**
Savita Bodke

ABILITY ENHANCEMENT COURSE (AEC)

- (6) **Business Communication Skills – I** **120.00**
Nina Roy Choudhury: Lekha Nambiar

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Vipul's™ BAMMC Series

BAMMC FIRST YEAR: SEMESTER I

COMPULSORY

- | | |
|---|--------|
| (2) Evolution of Communication
Yatindra Ingle | 100.00 |
| (3) Fundamentals of Mass Communication
Asita Bali | 110.00 |
| (4) Contemporary Affairs
Sheetal Aditya | 190.00 |

VOCATIONAL SKILL COURSE (VSC) / SKILL ENHANCEMENT COURSE (SEC) / (VOCATIONAL SKILL ENHANCEMENT COURSE (VSEC))

- | | |
|---|--------|
| (5) Visual Communication
Meera Suryanarayan | |
| (6) Introduction to Computers - I
Vikas Shirode: Shweta Shirode | 150.00 |

ABILITY ENHANCEMENT COURSE (AEC)

- | | |
|---|--------|
| (7) Communication Skills in English – I
Nina Roy Choudhury: Lekha Nambiar | 135.00 |
|---|--------|

Vipul's™ BIM Series

BIM FIRST YEAR: SEMESTER I

COMPULSORY

- | | |
|---|--|
| (1) Financial Accounting
H. V. Kishnadwala: H. A. Wandrekar | |
| (2) Personal Financial Planning
<i>Under Print</i> | |

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ABILITY ENHANCEMENT COURSE (AEC)

- (3) **Business Communication – I** 165.00
Nina Roy Choudhury: Lekha Nambiar

Vipul's™ BFinM Series

B.Com. Financial Management

BFinM FIRST YEAR : SEMESTER I

COMPULSORY

- (1) **Financial Accounting - I**
H. V. Kishnadwala: H. A. Wandrekar
- (2) **Indian Financial Management System - I**
Chandra Hariharan Iyer

ABILITY ENHANCEMENT COURSE (AEC)

- (3) **Business Communication – I**
Nina Roy Choudhury: Lekha Nambiar

Vipul's™ B.Sc. DS Series

FIRST YEAR: Semester – I

COMPULSORY

- (1) **Descriptive Statistics** 150.00
Milan Gholba

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Vipul's™ Series

VALUE EDUCATION COURSE (VEC)

- | | |
|--|---------------|
| (1) Indian Constitution
Bhagyashree Tripathi | 145.00 |
| (2) Foundation of Behavioural Skills (Basic Level)
Vinay. V. Prabhu | 135.00 |
| (3) Intro to Law of Torts and Consumer Protection Act
Bhagyashree Tripathi | 110.00 |
| (4) Law Relates to Intellectual Property Rights
<i>Under Print</i> | |
| (5) Fundamental of People's Skills
<i>Under Print</i> | |

INDIAN KNOWLEDGE SYSTEM (IKS)

- | | |
|---|---------------|
| (1) Indian Knowledge System
Romeo S. Mascarenhas: Anjali R. Mascarenhas | 135.00 |
| (2) Indian Knowledge System
Chandra Hariharan Iyer | 155.00 |

CO-CURRICULAR (CC)

- | | |
|--|---------------|
| (1) Intro to National Service Scheme
Himanshu R. Lapashia | 90.00 |
| (2) Intro to Cultural Activities
Anjali Mascarenhas: Romeo Mascarenhas: Meenakshi Samant | 110.00 |
| (3) Intro to Sports, Physical Literacy, Health and Fitness
and Yog
Meenakshi Samant: Anjali Mascarenhas: Romeo Mascarenhas | 110.00 |
| (4) Extension Work
Sanchita Roy | 160.00 |

OBJECTIVE / OPEN ELECTIVES

(1) Financial Mathematics – I A. P. Kumtha	155.00
(2) Fundamentals of Computers Vishesh Shrivastava	140.00
(3) Google Workspace Rimple Sanchla	225.00
(4) Stress Management – I Vinay V. Prabhu: Bharat Pithadia	100.00
(5) Introduction to Basic Statistics – I A. V. Deshpande: A. P. Kumtha	165.00
(6) Introduction to Business Statistics – I A. V. Deshpande: A. P. Kumtha	165.00
(7) Case Studies in Management Mahalaxmi Shankar	130.00
(8) Marketing Mix – I Jinal Sameer Shah: Manasi Nalin Shah	100.00
(9) Introduction to Commerce N. G. Kale: M. Ahmed	110.00
(10) Entrepreneurship Management Romeo S. Mascarenhas: Anjali R. Mascarenhas	135.00
(11) Introduction to Environment Karmarkar: Bhide: Chaudhuri: Mhaskar	90.00
(12) Introduction to Export Marketing N. G. Kale: M. Ahmed	90.00
(13) Content Writing Meera Suryanarayan	160.00
(14) Social Media and Communication Bhagyashree Tripathi: Madhuri Prakash Kamble	100.00
(15) Introduction to Financial Markets Jia Makhija	100.00
(16) Introduction to Banking N. Lakshmi Kavitha	90.00

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(17) Indian Short Stories	100.00
Emelia Noronha: Anushka Kamble	
(18) Effective Communication - I	90.00
Lakshmi Pillai: Nisha Gupta	
(19) Introduction to the Constitution of India	95.00
Bhagyashree Tripathi	
(20) Elementary Statistical Techniques for Economics	100.00
Milan Gholba	
(21) Quantitative Techniques - I	125.00
A. P. Kumtha: Ajay Gupta	
(22) Introduction to Management	135.00
N. G. Kale: M. Ahmed	
(23) Indian Economic Policy - II	100.00
Madhavi Nighoskar: Prashant Pandey: Divya Choudhary	
(24) Business Economics for Banking and Insurance	
Saraswathy Swaminathan	
(25) Credit Rating	
Savita Bodke	
(26) Introduction to Marketing	
N. G. Kale: M. Ahmed	
(27) Service Marketing	
Romeo S. Mascarenhas: Anjali R. Mascarenhas	
(28) Stress Management – II	
Vinay V. Prabhu	
(29) Basics of Fintech	
<i>Under Print</i>	
(30) Law Relates to Intellectual Property Rights	
<i>Under Print</i>	
(31) Open Elective in Accounting - I	
<i>Under Print</i>	
(32) Open Elective in Accounting - II	
<i>Under Print</i>	
(33) Open Elective in Accounting & Finance - I	
<i>Under Print</i>	

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(34) Open Elective in Accounting & Finance - II

Under Print

(35) Open Elective in Financial Management - I

Under Print

(36) Open Elective in Financial Management - II

Under Print

(37) Script Writing for Animation Film

Under Print

Vipul's™ M.Com. Series

FIRST YEAR: SEMESTER - I (NEP 2020)

BUSINESS MANAGEMENT

MANDATORY

- | | |
|--|--------|
| (1) Strategic Management | 220.00 |
| N. G. Kale: Mehtab Ahmed | |
| (2) Human Resource Management | 175.00 |
| Himanshu Lapashiya | |
| (3) Consumer Behaviour | 175.00 |
| Jinal S. Shah: Manasi N. Shah | |
| (4) Business Ethics | 120.00 |
| Romeo S. Mascarenhas | |
| (5) Research Methodology in Commerce and Management | 240.00 |
| N. G. Kale: M. Ahmed | |

ELECTIVES

- | | |
|------------------------------------|--------|
| (6) Organizational Behavior | 225.00 |
| Vinay V. Prabhu | |
| (7) Tourism Management | 230.00 |
| Vikram Shrotri | |
| (8) E-Commerce | 135.00 |
| Rashmi Aggarwal | |
| (9) Supply Chain Management | |
| <i>Under Print</i> | |

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- (10) **Total Quality Management**
Under Print
- (11) **Personality Development and Soft Skills** **210.00**
Parveen Nagpal

BANKING AND FINANCE

MANDATORY

- (1) **Financial Services** **230.00**
Chandra Iyer: Suraj Agarwala
- (2) **Debt Market** **155.00**
Jennie Prajith
- (3) **Investment Management** **250.00**
Farhat Fatma Shaikh
- (4) **Commercial Bank Management** **120.00**
Savita Bodke
- (5) **Research Methodology in Commerce and Management** **240.00**
N. G. Kale: M. Ahmed

ELECTIVES

- (6) **Corporate Governance**
Under Print
- (7) **Mergers, Acquisitions and Corporate Restructuring**
Under Print
- (8) **Commodities and Derivatives Market**
Under Print
- (9) **Cost and Management Accounting in Banking & Finance**
Under Print
- (10) **Financial Institutions**
Under Print

ADVANCED ACCOUNTANCY

MANDATORY

- (1) **Advanced Cost and Management Accounting**
Under Print
- (2) **Direct and Indirect Taxation (IT)**
Under Print
- (3) **Advanced Financial Accounting**
Under Print

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- | | |
|---|---------------|
| (4) Advanced Trends in Accounting - I
Nikhata Fatma Shaikh: Farhat Fatma Shaikh | 125.00 |
| (5) Research Methodology in Commerce and Management
N. G. Kale: M. Ahmed | 240.00 |

ELECTIVES

- | | |
|--|---------------|
| (6) Mutual Fund Management and Wealth Management
Farhat Fatma Shaikh | 240.00 |
| (7) Introduction to IND AS
<i>Under Print</i> | |
| (8) Fundamental Analysis for Corporate
Farhat Fatma Shaikh | 155.00 |

SECOND YEAR: SEM III (NEP 2020)

BUSINESS MANAGEMENT

MANDATORY

- | | |
|---|---------------|
| (1) Entrepreneurial Management
Romeo S. Mascarenhas: Anjali R. Mascarenhas | 170.00 |
| (2) Marketing Strategies and Practices
Parveen Nagpal: Purna Sharma | 180.00 |
| (3) Talent Management
Parveen Nagpal: Purna Sharma | 180.00 |
| (4) Social Media Marketing
Paramjeet Rajput: AAbha Maheshwari: Sheetal Aditya | 115.00 |

ELECTIVES

- | | |
|--|---------------|
| (5) Business Environment
Purna Sharma | 210.00 |
| (6) Indian Aviation Industry
<i>Under Print</i> | |
| (7) Performance Appraisal
<i>Under Print</i> | |
| (8) Green Marketing
<i>Under Print</i> | |
| (9) Stress Management & Consumer Psychology
<i>Under Print</i> | |

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- (10) **Marketing Research** **170.00**
Gracy D'Souza: Maya Hande

BANKING AND FINANCE

MANDATORY

- (1) **Treasury Management**
Under Print
- (2) **Rural Banking**
Under Print
- (3) **Accounting of Banking Financial Sector**
Under Print
- (4) **Securitization Act 2002**
Under Print

ELECTIVES

- (5) **Insurance Marketing**
Under Print
- (6) **Mutual Funds**
Under Print
- (7) **E-Banking**
Under Print
- (8) **Auditing of Banking and Financial Sector**
Under Print
- (9) **Customer Services and Relationship Management**
Under Print

ADVANCED ACCOUNTANCY

MANDATORY

- (1) **Corporate Financial Accounting** **145.00**
Farhat Fatma Shaikh
- (2) **Advanced Auditing** **200.00**
Dipali S. Mehta
- (3) **Financial Services** **155.00**
Farhat Fatma Shaikh
- (4) **Advanced Trends in Accounting - III** **100.00**
Arvind A. Dhond

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ELECTIVES

- | | |
|--|---------------|
| (5) Accounting and Taxation of Ecommerce Industries | 170.00 |
| Farhat Fatma Shaikh | |
| (6) Accounting and Taxation of Securities and Commodities | 225.00 |
| Farhat Fatma Shaikh | |
| (7) Operations Research | |
| <i>Under Print</i> | |

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