

# Catalogue

**Vipul's™**

📖 **BCom, BA, BSc**

📖 **BMS Series**

📖 **BBI Series**

📖 **BAF Series**

📖 **BFM Series**

📖 **BAMMC Series**

📖 **BIM Series**

📖 **BFinM Series**

📖 **M.Com. Series**

**(Business Management)**

**(Banking and Finance)**

**(Advance Accountancy)**

**AS PER  
NEP 2020  
Semester - II & IV**

**2024-25**

**PRICES ARE UPDATED AS ON 01-01-2025 AND  
ARE SUBJECT TO CHANGE WITHOUT ANY PRIOR NOTICE**

# Vipul's™ B.Com. Series

## FIRST YEAR: SEMESTER – II

### COMPULSORY

- |   |               |
|---|---------------|
| (1) <b>Accountancy and Financial Management - II</b>      | <b>110.00</b> |
| H. V. Kishnadwala: H. A. Wandrekar                        |               |
| (2) <b>Introduction to Service Sector (Commerce - II)</b> | <b>135.00</b> |
| N. G. Kale: M. Ahmed                                      |               |
| (3) <b>Fundamentals of Management - II</b>                |               |
| N. G. Kale: M. Ahmed                                      |               |
| (4) <b>Economics for Professional Career - II</b>         | <b>90.00</b>  |
| Saraswathy Swaminathan                                    |               |
| (5) <b>Market Analytics in Economics</b>                  |               |
| <i>Under Print</i>  |               |

### VOCATIONAL SKILL COURSE (VSC) / SKILL ENHANCEMENT COURSE (SEC) / (VOCATIONAL SKILL ENHANCEMENT COURSE (VSEC))

- |  |               |
|--|---------------|
| (6) <b>Mall Management</b>                       | <b>100.00</b> |
| Jia Makhija                                      |               |
| (7) <b>Tourism Management</b>                    | <b>125.00</b> |
| Vikram Shrotri                                   |               |
| (8) <b>Vocational Skills in Accounting – III</b> |               |
| Arvind A. Dhond                                  |               |
| (9) <b>Vocational Skills in Accounting – IV</b>  |               |
| Arvind A. Dhond                                  |               |
| (10) <b>Recent Trends in Accounting – II</b>     |               |
| Arvind A. Dhond                                  |               |
| (11) <b>Commercial Mathematics – II</b>          |               |
| A. P. Kumtha                                     |               |
| (12) <b>Business Leadership Skills</b>           | <b>135.00</b> |
| Romeo S. Mascarenhas: Anjali R. Mascarenhas      |               |

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- (13) **Practical Statistics for Commerce – II** **90.00**  
A V. Deshpande: A. Kumtha
- (14) **Data Handling Skills for Business Managers**  
*Under Print*

**MINOR**

- (15) **Fundamentals of Business - I (Introduction to Business)** **110.00**  
N. G. Kale: M. Ahmed
- (16) **Business Law - I (The Indian Contract Act, 1872)** **100.00**  
Kalaivani Venkataraman
- (17) **Introduction to Business Economics** **90.00**  
Saraswathy Swaminathan
- (18) **Minor in Accounting - I** **155.00**  
Arvind A. Dhond
- (19) **Fundamentals of Business and Financial Analysis - I** **90.00**  
Romeo S. Mascarenhas: Anjali R. Mascarenhas

**OPEN ELECTIVES**

**As per the List given on Page No. 21.**

[Click this link for detailed list of OPEN ELECTIVES subjects.](#)

**ABILITY ENHANCEMENT COURSE (AEC)**

- (20) भाषिक कौशल्यांचे उपयोजन - १ (भाषण व निवेदन कौशल्ये) **125.00**  
Anjali R. Mascarenhas
- (21) मुद्रित माध्यमांसाठी लेखन कौशल्ये **90.00**  
Anjali R. Mascarenhas
- (22) लेखन कौशल्ये - १ (कार्यालयीन लेखन व्यवहार व पत्रव्यवहार)  
Anjali R. Mascarenhas
- (23) हिन्दी भाषा: कौशल के आधार **110.00**  
Anjali R. Mascarenhas: Sunil J. Tiwari

**VALUE EDUCATION COURSE (VEC)**

- (24) **Indian Constitution** **145.00**  
Bhagyashree Tripathi

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- |   |               |
|---|---------------|
| <b>(25) Foundation of Behavioural Skills (Basic Level)</b><br>Vinay. V. Prabhu        | <b>135.00</b> |
| <b>(26) Intro to Law of Torts and Consumer Protection Act</b><br>Bhagyashree Tripathi | <b>110.00</b> |
| <b>(27) Law Relates to Intellectual Property Rights</b><br>Suman Kalani               |               |
| <b>(28) Fundamental of People's Skills</b><br><i>Under Print</i>                      |               |

### **CO-CURRICULAR (CC)**

- |   |               |
|---|---------------|
| <b>(29) Leadership and Community Engagement (NSS - II)</b><br>Lapashia: Puranik: Shah   | <b>110.00</b> |
| <b>(30) Extension Work (DLLE)</b><br>Sanchita Roy   | <b>160.00</b> |
| <b>(31) Intro to Cultural Activities</b><br>Anjali Mascarenhas: Romeo Mascarenhas: Meenakshi Samant                                       | <b>110.00</b> |
| <b>(32) Intro to Sports, Physical Literacy, Health and Fitness<br/>and Yog</b><br>Meenakshi Samant: Anjali Mascarenhas: Romeo Mascarenhas | <b>110.00</b> |

## **Vipul's™ B.Sc. Series**

### **FIRST YEAR: SEMESTER – II**

#### **COMPULSORY**

- (1) Calculus - II**  
Nitya Sai Narayana
- (2) Discrete Mathematics**  
Nitya Sai Narayana
- (3) Fundamentals of Statistics – II**  
Milan Gholba: Sudha Phatka: Madhavi Jardosh
- (4) Statistical Methods – II**  
Milan Gholba: Sudha Phatka

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- (5) **Elementary Statistics - I**  
*Under Print*
- (6) **Introduction to Basic Statistics - II**  
*Under Print*
- (7) **Introduction to Business Statistics - II**  
*Under Print*
- (8) **Applied Statistics - I**  
*Under Print*

<b>MINOR</b>
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- (9) **Calculus - I**  
Nithya Sai Narayana
- (10) **Number Theory and Basics of Matrices**  
Nithya Sai Narayana
- (11) **Basic Mathematics in Real Life - I**  
Nithya Sai Narayana
- (12) **Elementary Statistics - II**  
Milan Gholba
- (13) **Statistical Methods - II**  
Milan Gholba
- (14) **Statistical Practical - II**  
Milan Gholba
- (15) **Descriptive Statistics**  
Milan Gholba

<b>OPEN ELECTIVES</b>
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**As per the List given on Page No. 21.**

[Click this link for detailed list of OPEN ELECTIVES subjects.](#)

<b>ABILITY ENHANCEMENT COURSE (AEC)</b>
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- (16) भाषिक कौशल्यांचे उपयोजन - १ (भाषण व निवेदन कौशल्ये) **125.00**  
Anjali R. Mascarenhas
- (17) मुद्रित माध्यमांसाठी लेखन कौशल्ये **90.00**  
Anjali R. Mascarenhas
- (18) लेखन कौशल्ये - १ (कार्यालयीन लेखन व्यवहार व पत्रव्यवहार)  
Anjali R. Mascarenhas

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- (19) हिन्दी भाषाः कौशल के आधार **110.00**  
Anjali R. Mascarenhas: Sunil J. Tiwari

**VALUE EDUCATION COURSE (VEC)**

- (20) **Indian Constitution** **145.00**  
Bhagyashree Tripathi
- (21) **Foundation of Behavioural Skills (Basic Level)** **135.00**  
Vinay. V. Prabhu
- (22) **Intro to Law of Torts and Consumer Protection Act** **110.00**  
Bhagyashree Tripathi
- (23) **Law Relates to Intellectual Property Rights**  
Suman Kalani
- (24) **Fundamental of People's Skills**  
*Under Print*

**CO-CURRICULAR (CC)**

- (25) **Leadership and Community Engagement (NSS - II)** **110.00**  
Lapashia: Puranik: Shah
- (26) **Extension Work (DLLE)** **160.00**  
Sanchita Roy
- (27) **Intro to Cultural Activities** **110.00**  
Anjali Mascarenhas: Romeo Mascarenhas: Meenakshi Samant
- (28) **Intro to Sports, Physical Literacy, Health and Fitness and  
Yog** **110.00**  
Meenakshi Samant: Anjali Mascarenhas: Romeo Mascarenhas

**Vipul's™ B.A. Series**

**FIRST YEAR: SEMESTER – II**

**MINOR**

- (1) **Indian Economic Policy - I**  
Saraswathy Swaminathan

**OPEN ELECTIVES**

**As per the List given on Page No. 21.**

[Click this link for detailed list of OPEN ELECTIVES subjects.](#)

**ABILITY ENHANCEMENT COURSE (AEC)**

- |   |               |
|---|---------------|
| (2) भाषिक कौशल्यांचे उपयोजन - १ (भाषण व निवेदन कौशल्ये)<br>Anjali R. Mascarenhas      | <b>125.00</b> |
| (3) मुद्रित माध्यमांसाठी लेखन कौशल्ये<br>Anjali R. Mascarenhas                        | <b>90.00</b>  |
| (4) लेखन कौशल्ये - १ (कार्यालयीन लेखन व्यवहार व पत्रव्यवहार)<br>Anjali R. Mascarenhas |               |
| (5) हिन्दी भाषा: कौशल के आधार<br>Anjali R. Mascarenhas: Sunil J. Tiwari               | <b>110.00</b> |

**VALUE EDUCATION COURSE (VEC)**

- |  |               |
|--|---------------|
| (6) <b>Indian Constitution</b><br>Bhagyashree Tripathi                               | <b>145.00</b> |
| (7) <b>Foundation of Behavioural Skills (Basic Level)</b><br>Vinay. V. Prabhu        | <b>135.00</b> |
| (8) <b>Intro to Law of Torts and Consumer Protection Act</b><br>Bhagyashree Tripathi | <b>110.00</b> |
| (9) <b>Law Relates to Intellectual Property Rights</b><br>Suman Kalani               |               |
| (10) <b>Fundamental of People's Skills</b><br><i>Under Print</i>                     |               |

**CO-CURRICULAR (CC)**

- |   |               |
|---|---------------|
| (11) <b>Leadership and Community Engagement (NSS - II)</b><br>Lapashia: Puranik: Shah               | <b>110.00</b> |
| (12) <b>Extension Work (DLLE)</b><br>Sanchita Roy   | <b>160.00</b> |
| (13) <b>Intro to Cultural Activities</b><br>Anjali Mascarenhas: Romeo Mascarenhas: Meenakshi Samant | <b>110.00</b> |

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- (14) **Intro to Sports, Physical Literacy, Health and Fitness  
and Yog** **110.00**  
Meenakshi Samant: Anjali Mascarenhas: Romeo Mascarenhas

**Vipul's™**

## **BMS / B.Com (MS) Series**

### **BMS FIRST YEAR: SEMESTER II**

#### **COMPULSORY**

- (1) **Principles of Management – II** **135.00**  
N. G. Kale: M. Ahmed
- (2) **Global Management Theories and Styles** **110.00**  
Parveen Nagpal: Purna Sharma

#### **VOCATIONAL SKILL COURSE (VSC) / SKILL ENHANCEMENT COURSE (SEC) / (VOCATIONAL SKILL ENHANCEMENT COURSE (VSEC))**

- (3) **Foreign Exchange Market and Derivatives** **125.00**  
Chandra Harinaran Iyer: Manoj V. Bhatia
- (4) **MS-Office** **135.00**  
Rimple Sanchla

#### **MINOR**

- (5) **Industry and Service Management - I (Basics of I & S)** **110.00**  
N. G. Kale: M. Ahmed

#### **OPEN ELECTIVES**

**As per the List given on Page No. 21.**

[Click this link for detailed list of OPEN ELECTIVES subjects.](#)

#### **ABILITY ENHANCEMENT COURSE (AEC)**

- (6) **भाषिक कौशल्यांचे उपयोजन - १ (भाषण व निवेदन कौशल्ये)** **125.00**  
Anjali R. Mascarenhas



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- |   |               |
|---|---------------|
| (7) मुद्रित माध्यमांसाठी लेखन कौशल्ये<br>Anjali R. Mascarenhas                        | <b>90.00</b>  |
| (8) लेखन कौशल्ये - १ (कार्यालयीन लेखन व्यवहार व पत्रव्यवहार)<br>Anjali R. Mascarenhas |               |
| (9) हिन्दी भाषा: कौशल के आधार<br>Anjali R. Mascarenhas: Sunil J. Tiwari               | <b>110.00</b> |

<b>VALUE EDUCATION COURSE (VEC)</b>
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- |   |               |
|---|---------------|
| (10) <b>Indian Constitution</b><br>Bhagyashree Tripathi                               | <b>145.00</b> |
| (11) <b>Foundation of Behavioural Skills (Basic Level)</b><br>Vinay. V. Prabhu        | <b>135.00</b> |
| (12) <b>Intro to Law of Torts and Consumer Protection Act</b><br>Bhagyashree Tripathi | <b>110.00</b> |
| (13) <b>Law Relates to Intellectual Property Rights</b><br>Suman Kalani               |               |
| (14) <b>Fundamental of People's Skills</b><br><i>Under Print</i>                      |               |

<b>CO-CURRICULAR (CC)</b>
---------------------------

- |   |               |
|---|---------------|
| (15) <b>Leadership and Community Engagement (NSS - II)</b><br>Lapashia: Puranik: Shah   | <b>110.00</b> |
| (16) <b>Extension Work (DLLE)</b><br>Sanchita Roy   | <b>160.00</b> |
| (17) <b>Intro to Cultural Activities</b><br>Anjali Mascarenhas: Romeo Mascarenhas: Meenakshi Samant                                       | <b>110.00</b> |
| (18) <b>Intro to Sports, Physical Literacy, Health and Fitness<br/>and Yog</b><br>Meenakshi Samant: Anjali Mascarenhas: Romeo Mascarenhas | <b>110.00</b> |

# Vipul's™ BBI Series

## BBI FIRST YEAR: SEMESTER II

### COMPULSORY

- |   |        |
|---|--------|
| (1) <b>Management Process and Organizational Behavior</b> | 175.00 |
| Vinay V. Prabhu: Bharat M. Pithadia                       |        |
| (2) <b>Fundamental Accounting - II</b>                    | 220.00 |
| H. V. Kishnadwala: H. A. Wandrekar                        |        |

### VOCATIONAL SKILL COURSE (VSC) / SKILL ENHANCEMENT COURSE (SEC) / (VOCATIONAL SKILL ENHANCEMENT COURSE (VSEC))

- |   |        |
|---|--------|
| (3) <b>Forex</b>                              | 110.00 |
| Chandra Hariharan Iyer: Kajal Dinesh Bhojwani |        |
| (4) <b>Startups</b>                           | 110.00 |
| Romeo S. Mascarenhas: Anjali R. Mascarenhas   |        |
| (5) <b>Introduction to Digital Marketing</b>  | 90.00  |
| Amruta Pawar: Chaturthi Apte                  |        |
| (6) <b>Insurance Broking and Advisory</b>     | 90.00  |
| Sindhu Krishnan: Riddhi Gada                  |        |

### MINOR

- |                       |        |
|-----------------------|--------|
| (7) <b>E-Commerce</b> | 110.00 |
| Rashmi Aggarwal       |        |

### OPEN ELECTIVES

As per the List given on Page No. 21.

[Click this link for detailed list of OPEN ELECTIVES subjects.](#)

### ABILITY ENHANCEMENT COURSE (AEC)

- |   |        |
|---|--------|
| (8) भाषिक कौशल्यांचे उपयोजन - १ (भाषण व निवेदन कौशल्ये) | 125.00 |
| Anjali R. Mascarenhas                                   |        |

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- |  |               |
|--|---------------|
| (9) मुद्रित माध्यमांसाठी लेखन कौशल्ये<br>Anjali R. Mascarenhas                         | <b>90.00</b>  |
| (10) लेखन कौशल्ये - १ (कार्यालयीन लेखन व्यवहार व पत्रव्यवहार)<br>Anjali R. Mascarenhas |               |
| (11) हिन्दी भाषा: कौशल के आधार<br>Anjali R. Mascarenhas: Sunil J. Tiwari               | <b>110.00</b> |

<b>VALUE EDUCATION COURSE (VEC)</b>
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- |   |               |
|---|---------------|
| (12) <b>Indian Constitution</b><br>Bhagyashree Tripathi                               | <b>145.00</b> |
| (13) <b>Foundation of Behavioural Skills (Basic Level)</b><br>Vinay. V. Prabhu        | <b>135.00</b> |
| (14) <b>Intro to Law of Torts and Consumer Protection Act</b><br>Bhagyashree Tripathi | <b>110.00</b> |
| (15) <b>Law Relates to Intellectual Property Rights</b><br>Suman Kalani               |               |
| (16) <b>Fundamental of People's Skills</b><br><i>Under Print</i>                      |               |

<b>CO-CURRICULAR (CC)</b>
---------------------------

- |   |               |
|---|---------------|
| (17) <b>Leadership and Community Engagement (NSS - II)</b><br>Lapashia: Puranik: Shah   | <b>110.00</b> |
| (18) <b>Extension Work (DLLE)</b><br>Sanchita Roy   | <b>160.00</b> |
| (19) <b>Intro to Cultural Activities</b><br>Anjali Mascarenhas: Romeo Mascarenhas: Meenakshi Samant                                       | <b>110.00</b> |
| (20) <b>Intro to Sports, Physical Literacy, Health and Fitness<br/>and Yog</b><br>Meenakshi Samant: Anjali Mascarenhas: Romeo Mascarenhas | <b>110.00</b> |

# Vipul's™ BAF Series

## BAF FIRST YEAR: SEMESTER II

### COMPULSORY

- |                                      |               |
|--------------------------------------|---------------|
| (1) <b>Financial Accounting – II</b> | <b>210.00</b> |
| H. V. Kishnadwala: H. A. Wandrekar   |               |
| (2) <b>Auditing - II</b>             | <b>135.00</b> |
| Sachin Bhandarkar: Sandeep Gupta     |               |

### VOCATIONAL SKILL COURSE (VSC) / SKILL ENHANCEMENT COURSE (SEC) / (VOCATIONAL SKILL ENHANCEMENT COURSE (VSEC))

- |   |  |
|---|--|
| (3) <b>Introduction to Financial Forecasting (VS &amp; A&amp;F - III)</b> |  |
| <i>Under Print</i>  |  |
| (4) <b>Data Visualisation (VS &amp; A&amp;F - IV)</b>                     |  |
| Chandra Hariharan Iyer  |  |

### MINOR

- |  |  |
|--|--|
| (5) <b>Minor in Accounting &amp; Finance - I</b> |  |
| Arvind A. Dhond                                  |  |

### OPEN ELECTIVES

As per the List given on Page No. 21.

[Click this link for detailed list of OPEN ELECTIVES subjects.](#)

### ABILITY ENHANCEMENT COURSE (AEC)

- |  |               |
|--|---------------|
| (6) भाषिक कौशल्यांचे उपयोजन - १ (भाषण व निवेदन कौशल्ये)      | <b>125.00</b> |
| Anjali R. Mascarenhas  |               |
| (7) मुद्रित माध्यमांसाठी लेखन कौशल्ये                        | <b>90.00</b>  |
| Anjali R. Mascarenhas  |               |
| (8) लेखन कौशल्ये - १ (कार्यालयीन लेखन व्यवहार व पत्रव्यवहार) |               |
| Anjali R. Mascarenhas  |               |
| (9) हिन्दी भाषाः कौशल के आधार                                | <b>110.00</b> |
| Anjali R. Mascarenhas: Sunil J. Tiwari                       |               |

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**VALUE EDUCATION COURSE (VEC)**

- |   |               |
|---|---------------|
| <b>(10) Indian Constitution</b><br>Bhagyashree Tripathi                               | <b>145.00</b> |
| <b>(11) Foundation of Behavioural Skills (Basic Level)</b><br>Vinay. V. Prabhu        | <b>135.00</b> |
| <b>(12) Intro to Law of Torts and Consumer Protection Act</b><br>Bhagyashree Tripathi | <b>110.00</b> |
| <b>(13) Law Relates to Intellectual Property Rights</b><br>Suman Kalani               |               |
| <b>(14) Fundamental of People's Skills</b><br><i>Under Print</i>                      |               |

**CO-CURRICULAR (CC)**

- |   |               |
|---|---------------|
| <b>(15) Leadership and Community Engagement (NSS - II)</b><br>Lapashia: Puranik: Shah   | <b>110.00</b> |
| <b>(16) Extension Work (DLLE)</b><br>Sanchita Roy   | <b>160.00</b> |
| <b>(17) Intro to Cultural Activities</b><br>Anjali Mascarenhas: Romeo Mascarenhas: Meenakshi Samant                                       | <b>110.00</b> |
| <b>(18) Intro to Sports, Physical Literacy, Health and Fitness<br/>and Yog</b><br>Meenakshi Samant: Anjali Mascarenhas: Romeo Mascarenhas | <b>110.00</b> |

**Vipul's™ BFM Series**

**BFM FIRST YEAR: SEMESTER II**

**COMPULSORY**

- |   |               |
|---|---------------|
| <b>(1) Principles of Investment</b><br>N. Lakshmi Kavitha: Kavitha Chandramohan | <b>135.00</b> |
| <b>(2) Financial Market Environment</b><br>Jia Makhija                          | <b>110.00</b> |

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**VOCATIONAL SKILL COURSE (VSC) /  
SKILL ENHANCEMENT COURSE (SEC) /  
(VOCATIONAL SKILL ENHANCEMENT COURSE (VSEC))**

- |   |               |
|---|---------------|
| <b>(3) Negotiation Skills for Finance Professionals</b> | <b>100.00</b> |
| Romeo S. Mascarenhas: Anjali R. Mascarenhas             |               |
| <b>(4) Personal Financial Planning</b>                  | <b>90.00</b>  |
| Farhat Fatma Shaikh                                     |               |

**MINOR**

- |                                     |               |
|-------------------------------------|---------------|
| <b>(5) Introduction to Business</b> | <b>110.00</b> |
| N. G. Kale: M. Ahmed                |               |

**OPEN ELECTIVES**

**As per the List given on Page No. 21.**

[Click this link for detailed list of OPEN ELECTIVES subjects.](#)

**ABILITY ENHANCEMENT COURSE (AEC)**

- |   |               |
|---|---------------|
| <b>(6) भाषिक कौशल्यांचे उपयोजन - १ (भाषण व निवेदन कौशल्ये)</b>      | <b>125.00</b> |
| Anjali R. Mascarenhas   |               |
| <b>(7) मुद्रित माध्यमांसाठी लेखन कौशल्ये</b>                        | <b>90.00</b>  |
| Anjali R. Mascarenhas   |               |
| <b>(8) लेखन कौशल्ये - १ (कार्यालयीन लेखन व्यवहार व पत्रव्यवहार)</b> |               |
| Anjali R. Mascarenhas   |               |
| <b>(9) हिन्दी भाषाः कौशल के आधार</b>                                | <b>110.00</b> |
| Anjali R. Mascarenhas: Sunil J. Tiwari                              |               |

**VALUE EDUCATION COURSE (VEC)**

- |   |               |
|---|---------------|
| <b>(10) Indian Constitution</b>                               | <b>145.00</b> |
| Bhagyashree Tripathi  |               |
| <b>(11) Foundation of Behavioural Skills (Basic Level)</b>    | <b>135.00</b> |
| Vinay. V. Prabhu  |               |
| <b>(12) Intro to Law of Torts and Consumer Protection Act</b> | <b>110.00</b> |
| Bhagyashree Tripathi  |               |

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**(13) Law Relates to Intellectual Property Rights**

Suman Kalani

**(14) Fundamental of People's Skills**

*Under Print*

**CO-CURRICULAR (CC)**

**(15) Leadership and Community Engagement (NSS - II) 110.00**

Lapashia: Puranik: Shah

**(16) Extension Work (DLLE) 160.00**

Sanchita Roy

**(17) Intro to Cultural Activities 110.00**

Anjali Mascarenhas: Romeo Mascarenhas: Meenakshi Samant

**(18) Intro to Sports, Physical Literacy, Health and Fitness  
and Yog 110.00**

Meenakshi Samant: Anjali Mascarenhas: Romeo Mascarenhas

**Vipul's™ BAMMC Series**

**BAMMC FIRST YEAR: SEMESTER II**

**COMPULSORY**

**(1) Overview of Print Production**

*Under Print*

**(2) Basics of Radio and Television 100.00**

Yatindra Ingle

**(3) Introduction to New Media**

Yatindra Ingle

**VOCATIONAL SKILL COURSE (VSC) /  
SKILL ENHANCEMENT COURSE (SEC) /  
(VOCATIONAL SKILL ENHANCEMENT COURSE (VSEC))**

**(4) Translation Skills 110.00**

Maitri Shah

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**(5) Introduction to Computers - II**

Vikas Shirode

**MINOR**

**(6) History of Media**

Yatindra Ingle

**OPEN ELECTIVES**

**As per the List given on Page No. 21.**

[Click this link for detailed list of OPEN ELECTIVES subjects.](#)

**ABILITY ENHANCEMENT COURSE (AEC)**

- |   |               |
|---|---------------|
| (7) भाषिक कौशल्यांचे उपयोजन - १ (भाषण व निवेदन कौशल्ये)<br>Anjali R. Mascarenhas      | <b>125.00</b> |
| (8) मुद्रित माध्यमांसाठी लेखन कौशल्ये<br>Anjali R. Mascarenhas                        | <b>90.00</b>  |
| (9) लेखन कौशल्ये - १ (कार्यालयीन लेखन व्यवहार व पत्रव्यवहार)<br>Anjali R. Mascarenhas |               |
| (10) हिन्दी भाषाः कौशल के आधार<br>Anjali R. Mascarenhas: Sunil J. Tiwari              | <b>110.00</b> |

**VALUE EDUCATION COURSE (VEC)**

- |   |               |
|---|---------------|
| (11) <b>Indian Constitution</b><br>Bhagyashree Tripathi                               | <b>145.00</b> |
| (12) <b>Foundation of Behavioural Skills (Basic Level)</b><br>Vinay. V. Prabhu        | <b>135.00</b> |
| (13) <b>Intro to Law of Torts and Consumer Protection Act</b><br>Bhagyashree Tripathi | <b>110.00</b> |
| (14) <b>Law Relates to Intellectual Property Rights</b><br>Suman Kalani               |               |
| (15) <b>Fundamental of People's Skills</b><br><i>Under Print</i>                      |               |



**CO-CURRICULAR (CC)**

- |  |               |
|--|---------------|
| <b>(16) Leadership and Community Engagement (NSS - II)</b>                 | <b>110.00</b> |
| Lapashia: Puranik: Shah  |               |
| <b>(17) Extension Work (DLLE)</b>  | <b>160.00</b> |
| Sanchita Roy   |               |
| <b>(18) Intro to Cultural Activities</b>                                   | <b>110.00</b> |
| Anjali Mascarenhas: Romeo Mascarenhas: Meenakshi Samant                    |               |
| <b>(19) Intro to Sports, Physical Literacy, Health and Fitness and Yog</b> | <b>110.00</b> |
| Meenakshi Samant: Anjali Mascarenhas: Romeo Mascarenhas                    |               |

**Vipul's™ BIM Series**

**BIM FIRST YEAR: SEMESTER II**

**COMPULSORY**

- (1) Basics of Investment Management**  
*Under Print*
- (2) Investment Products**  
*Under Print*

**VOCATIONAL SKILL COURSE (VSC) /  
SKILL ENHANCEMENT COURSE (SEC) /  
(VOCATIONAL SKILL ENHANCEMENT COURSE (VSEC))**

- (3) Communication Skills in Investment Management - II**  
*Under Print*
- (4) Entrepreneurship Development**  
*Under Print*
- (5) Foundation of Forex Market**  
*Under Print*
- (6) Investment Marketing**  
*Under Print*
- (7) Sales and Negotiations Skills**  
*Under Print*

**MINOR**

- (8) Investment Banking**  
Sanchita Roy

**OPEN ELECTIVES**

**As per the List given on Page No. 21.**

[Click this link for detailed list of OPEN ELECTIVES subjects.](#)

**ABILITY ENHANCEMENT COURSE (AEC)**

- |  |               |
|--|---------------|
| <b>(9) भाषिक कौशल्यांचे उपयोजन - १ (भाषण व निवेदन कौशल्ये)</b>       | <b>125.00</b> |
| Anjali R. Mascarenhas  |               |
| <b>(10) मुद्रित माध्यमांसाठी लेखन कौशल्ये</b>                        | <b>90.00</b>  |
| Anjali R. Mascarenhas  |               |
| <b>(11) लेखन कौशल्ये - १ (कार्यालयीन लेखन व्यवहार व पत्रव्यवहार)</b> |               |
| Anjali R. Mascarenhas  |               |
| <b>(12) हिन्दी भाषाः कौशल के आधार</b>                                | <b>110.00</b> |
| Anjali R. Mascarenhas: Sunil J. Tiwari                               |               |

**VALUE EDUCATION COURSE (VEC)**

- |   |               |
|---|---------------|
| <b>(13) Indian Constitution</b>                               | <b>145.00</b> |
| Bhagyashree Tripathi  |               |
| <b>(14) Foundation of Behavioural Skills (Basic Level)</b>    | <b>135.00</b> |
| Vinay. V. Prabhu  |               |
| <b>(15) Intro to Law of Torts and Consumer Protection Act</b> | <b>110.00</b> |
| Bhagyashree Tripathi  |               |
| <b>(16) Law Relates to Intellectual Property Rights</b>       |               |
| Suman Kalani  |               |
| <b>(17) Fundamental of People's Skills</b>                    |               |
| <i>Under Print</i>  |               |

**CO-CURRICULAR (CC)**

- |  |               |
|--|---------------|
| <b>(18) Leadership and Community Engagement (NSS - II)</b> | <b>110.00</b> |
| Lapashia: Puranik: Shah                                    |               |
| <b>(19) Extension Work (DLLE)</b>                          | <b>160.00</b> |
| Sanchita Roy   |               |

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- (20) **Intro to Cultural Activities** **110.00**  
Anjali Mascarenhas: Romeo Mascarenhas: Meenakshi Samant
- (21) **Intro to Sports, Physical Literacy, Health and Fitness  
and Yog** **110.00**  
Meenakshi Samant: Anjali Mascarenhas: Romeo Mascarenhas

## **Vipul's™ BFinM Series**

### **B.Com. Financial Management**

#### **BFinM FIRST YEAR : SEMESTER II**

##### **COMPULSORY**

- (1) **Financial Accounting - II**  
H. V. Kishnadwala: H. A. Wandrekar
- (2) **Indian Financial Management System - II**  
Chandra Hariharan Iyer

##### **VOCATIONAL SKILL COURSE (VSC) / SKILL ENHANCEMENT COURSE (SEC) / (VOCATIONAL SKILL ENHANCEMENT COURSE (VSEC))**

- (3) **FM Project Feasibility Report - II**  
Chandra Hariharan Iyer
- (4) **Computer Skills for Financial Modeling - II**  
Chandra Hariharan Iyer

##### **MINOR**

- (5) **Principles of Finance**  
Sanchita Roy
- (6) **Minor in Financial Management - I**  
Arvind A. Dhond

##### **OPEN ELECTIVES**

**As per the List given on Page No. 21.**

[Click this link for detailed list of OPEN ELECTIVES subjects.](#)

**ABILITY ENHANCEMENT COURSE (AEC)**

- |   |        |
|---|--------|
| (7) भाषिक कौशल्यांचे उपयोजन - १ (भाषण व निवेदन कौशल्ये)<br>Anjali R. Mascarenhas      | 125.00 |
| (8) मुद्रित माध्यमांसाठी लेखन कौशल्ये<br>Anjali R. Mascarenhas                        | 90.00  |
| (9) लेखन कौशल्ये - १ (कार्यालयीन लेखन व्यवहार व पत्रव्यवहार)<br>Anjali R. Mascarenhas |        |
| (10) हिन्दी भाषाः कौशल के आधार<br>Anjali R. Mascarenhas: Sunil J. Tiwari              | 110.00 |

**VALUE EDUCATION COURSE (VEC)**

- |  |        |
|--|--------|
| (11) Indian Constitution<br>Bhagyashree Tripathi                               | 145.00 |
| (12) Foundation of Behavioural Skills (Basic Level)<br>Vinay. V. Prabhu        | 135.00 |
| (13) Intro to Law of Torts and Consumer Protection Act<br>Bhagyashree Tripathi | 110.00 |
| (14) Law Relates to Intellectual Property Rights<br>Suman Kalani               |        |
| (15) Fundamental of People's Skills<br><i>Under Print</i>                      |        |

**CO-CURRICULAR (CC)**

- |   |        |
|---|--------|
| (16) Leadership and Community Engagement (NSS - II)<br>Lapashia: Puranik: Shah  | 110.00 |
| (17) Extension Work (DLLE)<br>Sanchita Roy  | 160.00 |
| (18) Intro to Cultural Activities<br>Anjali Mascarenhas: Romeo Mascarenhas: Meenakshi Samant                                      | 110.00 |
| (19) Intro to Sports, Physical Literacy, Health and Fitness<br>and Yog<br>Meenakshi Samant: Anjali Mascarenhas: Romeo Mascarenhas | 110.00 |

# Vipul's™ Series

## OTHER MINORS

- (1) **Indian Economy - I**  
Saraswathy Swaminathan
- (2) **Foundation of Human Skills**  
Vinay V. Prabhu

## OBJECTIVE / OPEN ELECTIVES

- |  |               |
|--|---------------|
| (1) <b>Financial Mathematics – II</b><br>A. V. Deshpande: A. P. Kumtha               | <b>125.00</b> |
| (2) <b>Introduction to Business Statistics – II</b><br>A. V. Deshpande: A. P. Kumtha | <b>90.00</b>  |
| (3) <b>Principles and Practices of Management</b><br>N. G. Kale: M. Ahmed            | <b>100.00</b> |
| (4) <b>Environment Issues and Management</b><br>Karmarkar: Bhide: Chaudhuri: Mhaskar | <b>90.00</b>  |
| (5) <b>Social Media Marketing</b><br>Amruta Pawar: Vidyaxmi Ratnakar                 | <b>110.00</b> |
| (6) <b>Leadership Management</b><br>Perna Sharma                                     | <b>135.00</b> |
| (7) <b>Human Resource Management</b><br>Parveen Nagpal                               | <b>125.00</b> |
| (8) <b>Introduction to Basic Statistics – II</b><br>A. V. Deshpande: A. P. Kumtha    | <b>90.00</b>  |
| (9) <b>Marketing Mix – II</b><br>Jinal Sameer Shah: Manasi Nalin Shah                |               |
| (10) <b>Tourism Management</b><br>Vikram Shrotri                                     |               |
| (11) <b>Advanced Excel</b><br>Rimple Sanchla   |               |

- (12) Introduction to the Capital Market of India**  
N. Lakshmi Kavitha and Others
- (13) Basic Concepts in Research**  
Aabha Maheshwari: Paramjeet Rajput: Sheetal Aditya
- (14) Data Analysis with Excel**  
Meghna N. Gaglani
- (15) Open Elective in Accounting - III**  
Arvind A. Dhond
- (16) Open Elective in Accounting - IV**  
Arvind A. Dhond
- (17) Introduction to Insurance**  
N. Lakshmi Kavitha
- (18) Academic and Business Writing**  
*Under Print*
- (19) Quantitative Techniques - II**  
A. V. Deshpande: A. P. Kumtha: Ajay Gupta
- (20) Open Elective in Accounting & Finance - III**  
*Under Print*
- (21) Open Elective in Accounting & Finance - IV**  
*Under Print*
- (22) Non-Banking Financial Companies**  
*Under Print*
- (23) Innovative Financial Services**  
N. Lakshmi Kavitha
- (24) Financial Institutions**  
N. Lakshmi Kavitha
- (25) Basics of Financial Services**  
N. Lakshmi Kavitha
- (26) Open Elective in Financial Management - III**  
*Under Print*
- (27) Open Elective in Financial Management - IV**  
*Under Print*
- (28) Brand Management**  
Jinal Sameer Shah

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**(29) Consumer Behaviour**

N. G. Kale: M. Ahmed

**(30) Business Mathematics and Statistics - I**

*Under Print*

**(31) Logic and Data Interpretation**

*Under Print*

# **Vipul's™ M.Com. Series**

## **FIRST YEAR: SEMESTER II**

### **BUSINESS MANAGEMENT**

#### **MANDATORY**

- |            |   |               |
|------------|---|---------------|
| <b>(1)</b> | <b>Customer Relationship Management</b><br>Parveen Nagpal: Prerna Sharma: Jia Makhija | <b>190.00</b> |
| <b>(2)</b> | <b>Brand Management</b><br>Jinal Sameer Shah  | <b>190.00</b> |
| <b>(3)</b> | <b>Professional Intelligence</b><br>Chandra Hariharan Iyer                            | <b>190.00</b> |
| <b>(4)</b> | <b>Hospitality Management</b><br>Himanshu Lapashiya                                   | <b>125.00</b> |

#### **ELECTIVES**

- |             |  |               |
|-------------|--|---------------|
| <b>(5)</b>  | <b>Indian Constitution</b><br><i>Under Print</i>   |               |
| <b>(6)</b>  | <b>Information Transfer Skills in Research</b><br><i>Under Print</i>                       |               |
| <b>(7)</b>  | <b>Safety and Health Management at Work</b><br><i>Under Print</i>                          |               |
| <b>(8)</b>  | <b>Career Planning and Development</b><br>Prerna Sharma: Parveen Nagpal: Himanshu Lapashia | <b>190.00</b> |
| <b>(9)</b>  | <b>Change Management</b><br>Prerna Sharma: Parveen Nagpal: Himanshu Lapashia               | <b>190.00</b> |
| <b>(10)</b> | <b>Indian Business Houses Management Practices</b><br><i>Under Print</i>                   |               |

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## BANKING AND FINANCE

### MANDATORY

- |  |        |
|--|--------|
| (1) <b>Financial Literacy</b><br>Savita Bodke                                    | 240.00 |
| (2) <b>Financial Markets</b><br>Jia Makhija                                      | 200.00 |
| (3) <b>Principles of Insurance</b><br>Lakshmi Chandrasekaran: N. Lakshmi Kavitha | 225.00 |
| (4) <b>International Finance</b><br>Chandra Iyer: Manoj Bhatia                   | 140.00 |

### ELECTIVES

- |  |        |
|--|--------|
| (5) <b>Marketing of Financial Products</b><br>Jia Makhija                        | 175.00 |
| (6) <b>Retail Banking</b><br><i>Under Print</i>                                  |        |
| (7) <b>Financial Regulatory Authority (RBI &amp; SEBI)</b><br><i>Under Print</i> |        |
| (8) <b>Corporate Risk Management</b><br>Dhaval Parekh                            |        |
| (9) <b>Corporate Finance</b><br>Arvind A. Dhond                                  | 325.00 |

## ADVANCED ACCOUNTANCY

### MANDATORY

- |   |        |
|---|--------|
| (1) <b>Advanced Cost Accounting</b><br>Arvind A. Dhond                                    | 275.00 |
| (2) <b>Corporate Finance</b><br>Arvind A. Dhond   | 300.00 |
| (3) <b>Indirect Taxation (GST)</b><br>A. V. Wandrekar                                     | 325.00 |
| (4) <b>Advanced Trends in Accounting - II</b><br>Farhat Fatma Shaikh: Nikhat Fatma Shaikh | 125.00 |

### ELECTIVES

- |   |        |
|---|--------|
| (5) <b>Risk Management</b><br>Dhaval Parekh | 190.00 |
|---|--------|



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- (6) **Liquidation Accounting** 130.00  
Farhat Fatma Shaikh
- (7) **Accounting of Housing Society and Charitable Trust**  
H. V. Kishnadwala: H. A. Wandrekar: L. V. Tardalkar

## **SECOND YEAR: SEMESTER IV (NEW SYLLABUS)**

### **BUSINESS MANAGEMENT**

#### **MANDATORY**

- (1) **Corporate Restructuring**  
*Under Print*
- (2) **Service Industry**  
*Under Print*
- (3) **Advertising**  
*Under Print*

#### **ELECTIVES**

- (4) **Social Security and Welfare of Employees**  
*Under Print*
- (5) **Use of ICT in Business**  
*Under Print*
- (6) **Women Leadership**  
*Under Print*
- (7) **Indian Ethos in Business**  
*Under Print*
- (8) **Workforce Diversity**  
*Under Print*
- (9) **Media Planning**  
*Under Print*

### **BANKING AND FINANCE**

#### **MANDATORY**

- (1) **Financial Planning**  
*Under Print*
- (2) **Universal Banking**  
*Under Print*

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- (3) **Demonetization and Currency Management**  
*Under Print*

**ELECTIVES**

- (4) **Indian Banks and Use of ICT**  
*Under Print*
- (5) **Cyber Law for Preventing Banking Frauds**  
*Under Print*
- (6) **Wealth Management**  
*Under Print*
- (7) **Financial Inclusion Indian**  
*Under Print*
- (8) **Foreign Policy**  
*Under Print*

**ADVANCED ACCOUNTANCY**

**MANDATORY**

- (1) **Advanced Financial Management**  
*Under Print*
- (2) **International Financial Reporting Standards**  
*Under Print*
- (3) **Personal Financial Planning**  
*Under Print*

**ELECTIVES**

- (4) **Financial Journalism**  
*Under Print*
- (5) **Auditing and Assurance**  
*Under Print*
- (6) **Foreign Exchange Rate Management and Derivatives**  
*Under Print*

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**VIPUL PRAKASHAN**

161, Jagannath Shankar Seth Road,  
Girgaum, Mumbai - 400 004.

+91 81695 12754 / 022 23871127/9395

E-mail: [info@vipulprakashan.com](mailto:info@vipulprakashan.com)